

- 80.0%

Change in
New Listings

- 71.4%

Change in
Closed Sales

- 39.1%

Change in
Median Sales Price

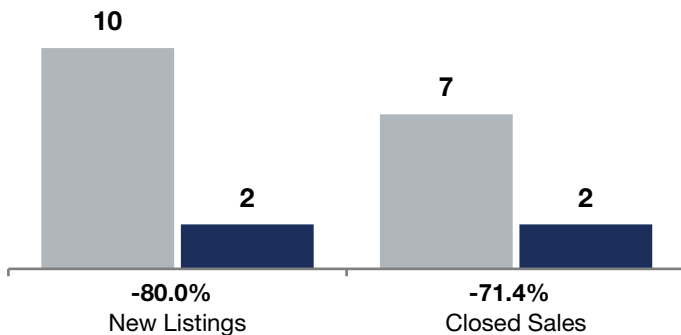
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| | February | | | Rolling 12 Months | | |
|--|-----------|------------------|----------|-------------------|------------------|---------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| New Listings | 10 | 2 | -80.0% | 127 | 96 | -24.4% |
| Closed Sales | 7 | 2 | -71.4% | 83 | 95 | + 14.5% |
| Median Sales Price* | \$320,000 | \$195,000 | -39.1% | \$223,900 | \$253,000 | + 13.0% |
| Average Sales Price* | \$288,429 | \$195,000 | -32.4% | \$237,140 | \$254,259 | + 7.2% |
| Price Per Square Foot* | \$147 | \$175 | + 18.6% | \$151 | \$155 | + 2.6% |
| Percent of Original List Price Received* | 98.3% | 73.6% | -25.1% | 97.8% | 98.3% | + 0.5% |
| Days on Market Until Sale | 55 | 138 | + 150.9% | 38 | 58 | + 52.6% |
| Inventory of Homes for Sale | 23 | 6 | -73.9% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 0.7 | -80.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

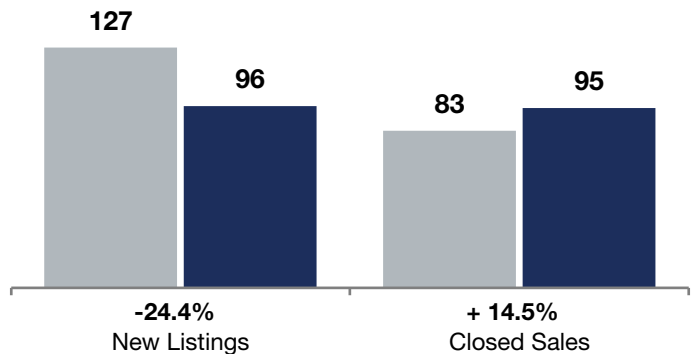
February

■ 2024 ■ 2025



Rolling 12 Months

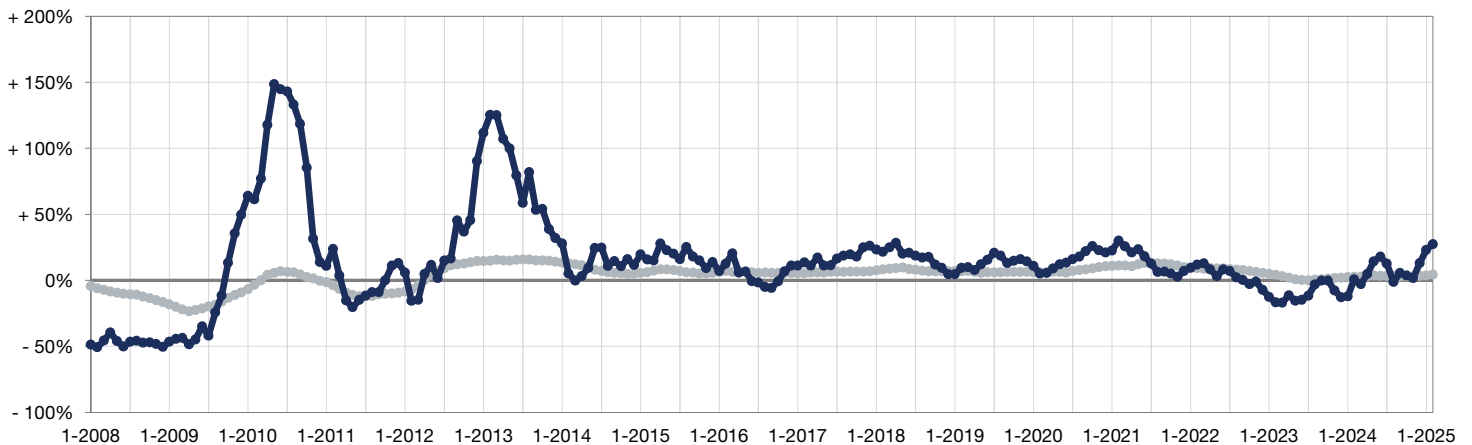
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.