

**Rolling 12 Months** 

+ 18.2%

- 20.0%

+ 27.2%

Change in **New Listings** 

**April** 

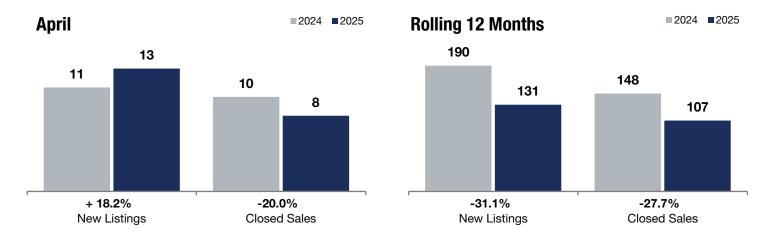
Change in Closed Sales

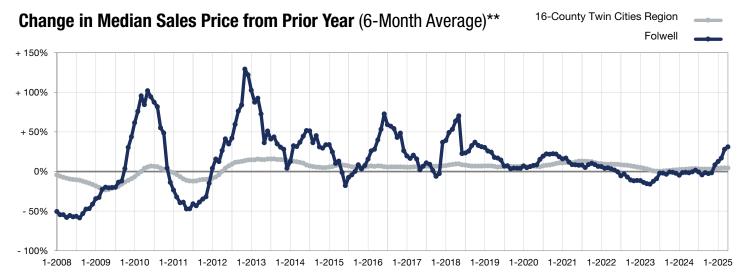
Change in Median Sales Price

## **Folwell**

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	2024	2025	+/-	2024	2025	+/-	
New Listings	11	13	+ 18.2%	190	131	-31.1%	
Closed Sales	10	8	-20.0%	148	107	-27.7%	
Median Sales Price*	\$169,000	\$215,000	+ 27.2%	\$183,500	\$212,000	+ 15.5%	
Average Sales Price*	\$160,770	\$199,188	+ 23.9%	\$188,509	\$207,552	+ 10.1%	
Price Per Square Foot*	\$157	\$163	+ 4.0%	\$145	\$160	+ 10.3%	
Percent of Original List Price Received*	95.2%	102.4%	+ 7.6%	96.3%	99.9%	+ 3.7%	
Days on Market Until Sale	54	47	-13.0%	52	41	-21.2%	
Inventory of Homes for Sale	16	17	+ 6.3%				
Months Supply of Inventory	1.3	1.9	+ 46.2%				

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.