

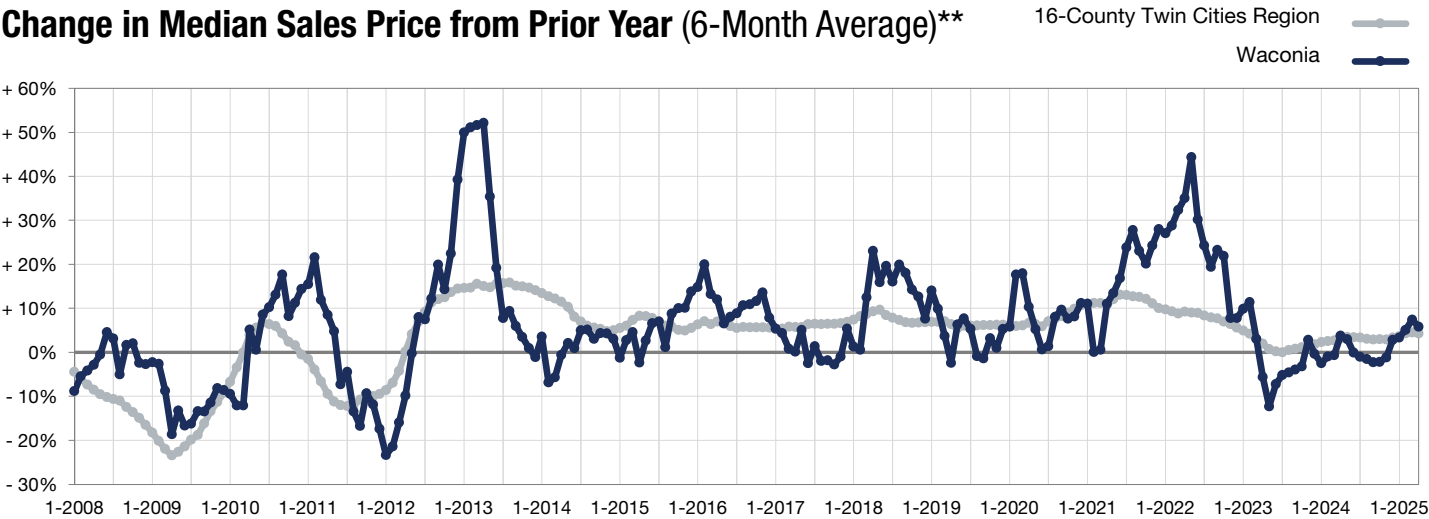
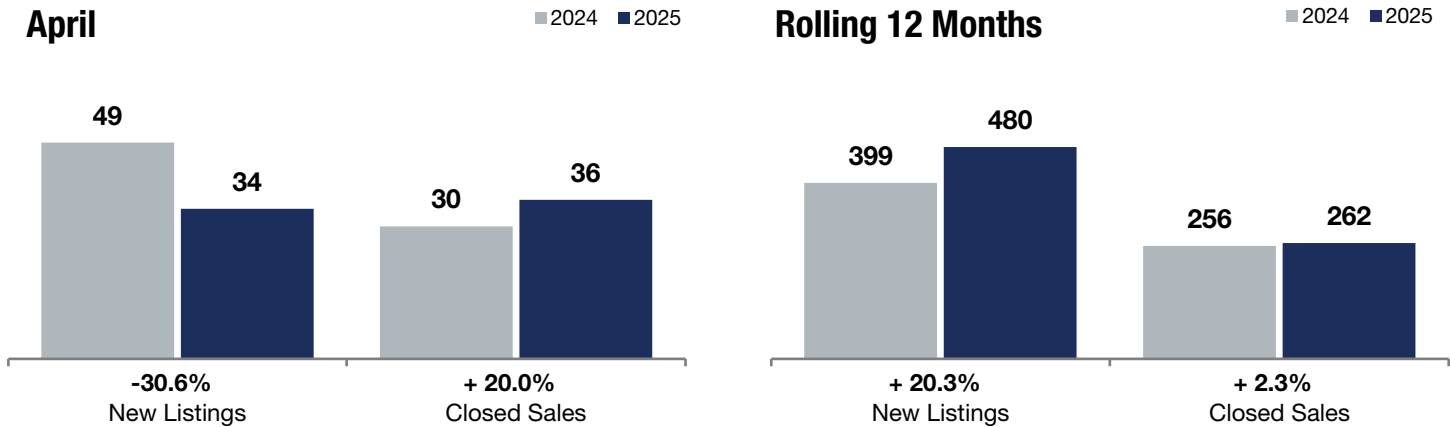
# Waconia

- 30.6%      + 20.0%      + 2.8%

Change in New Listings      Change in Closed Sales      Change in Median Sales Price

	April			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	49	34	-30.6%	399	480	+ 20.3%
Closed Sales	30	36	+ 20.0%	256	262	+ 2.3%
Median Sales Price*	\$439,995	\$452,450	+ 2.8%	\$462,088	\$465,000	+ 0.6%
Average Sales Price*	\$434,551	\$484,061	+ 11.4%	\$463,074	\$483,316	+ 4.4%
Price Per Square Foot*	\$212	\$242	+ 13.9%	\$206	\$212	+ 3.1%
Percent of Original List Price Received*	98.5%	100.0%	+ 1.5%	97.4%	98.9%	+ 1.5%
Days on Market Until Sale	34	32	-5.9%	43	41	-4.7%
Inventory of Homes for Sale	56	65	+ 16.1%	--	--	--
Months Supply of Inventory	2.6	3.0	+ 15.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.