

Willard-Hay

+ 71.4% - 33.3% - 22.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

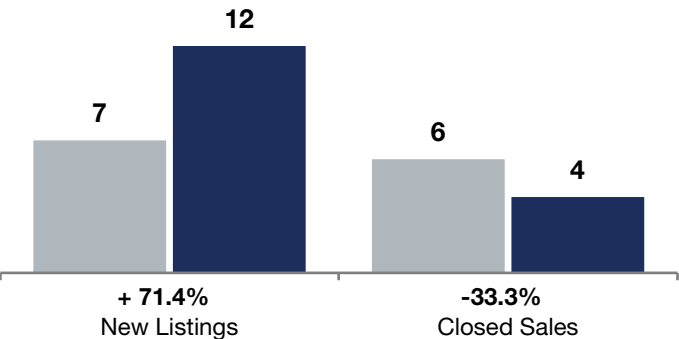
April Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	7	12	+ 71.4%	124	109	-12.1%
Closed Sales	6	4	-33.3%	74	92	+ 24.3%
Median Sales Price*	\$303,750	\$235,000	-22.6%	\$231,000	\$257,750	+ 11.6%
Average Sales Price*	\$309,583	\$236,250	-23.7%	\$243,688	\$254,437	+ 4.4%
Price Per Square Foot*	\$135	\$176	+ 30.4%	\$148	\$157	+ 6.1%
Percent of Original List Price Received*	99.5%	100.7%	+ 1.2%	97.4%	98.3%	+ 0.9%
Days on Market Until Sale	78	44	-43.6%	43	55	+ 27.9%
Inventory of Homes for Sale	17	17	0.0%	--	--	--
Months Supply of Inventory	2.6	2.0	-23.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

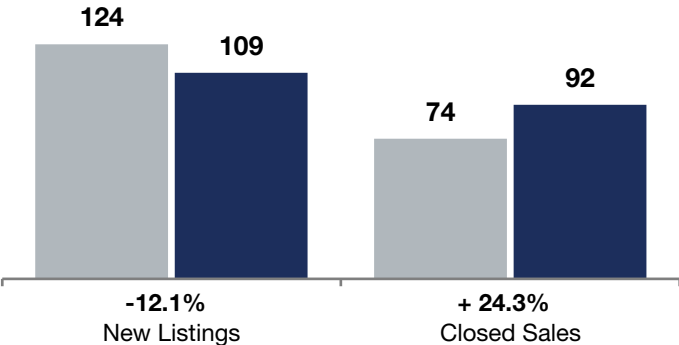
April

■ 2024 ■ 2025



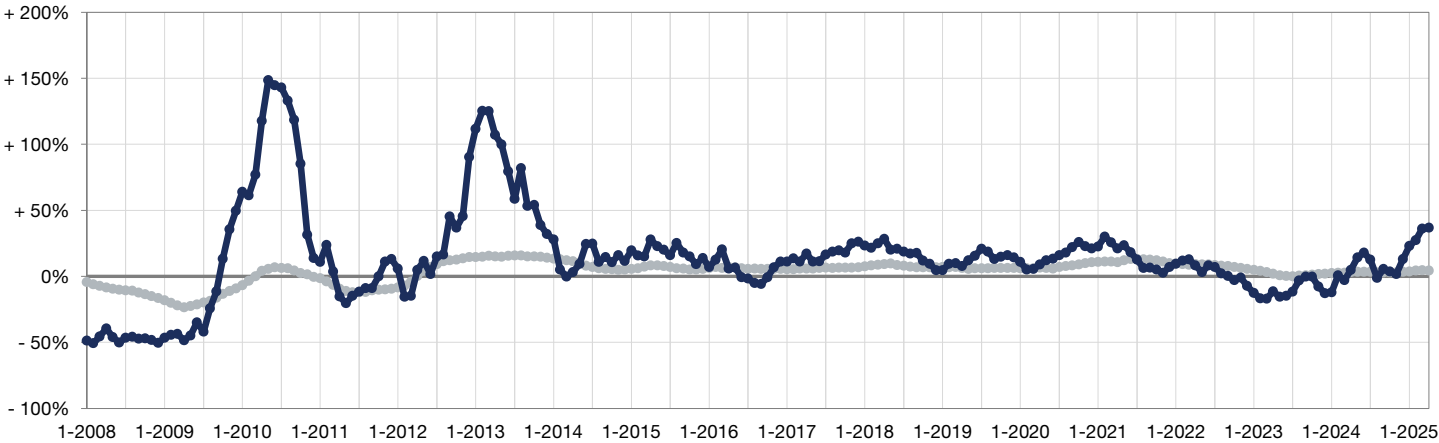
Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.