

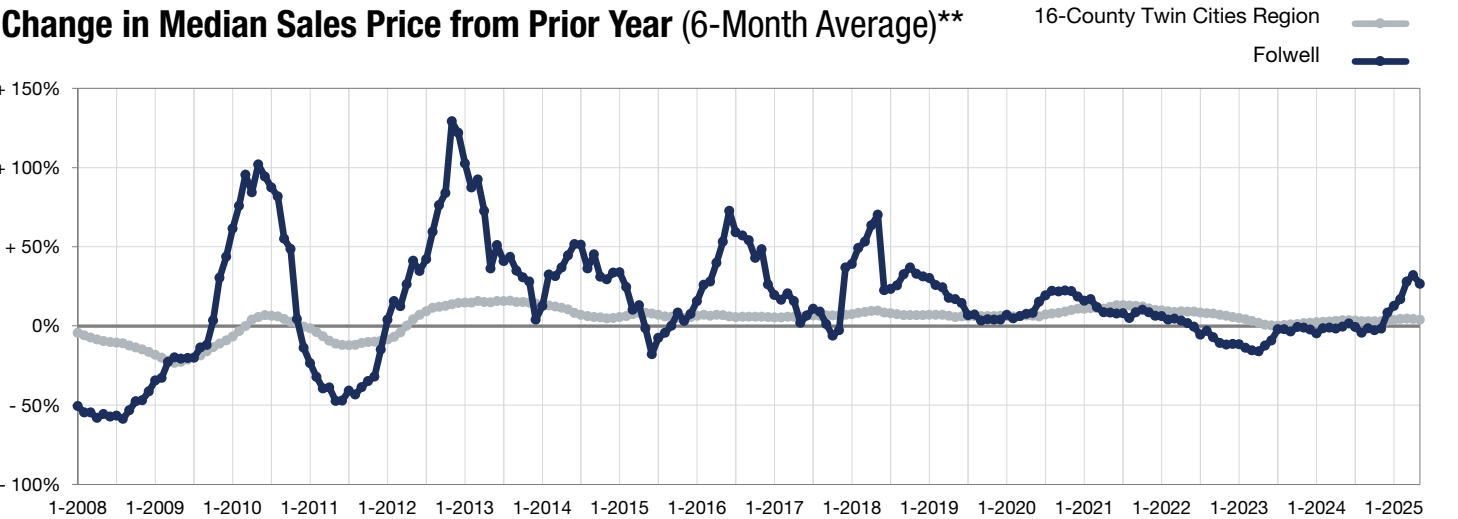
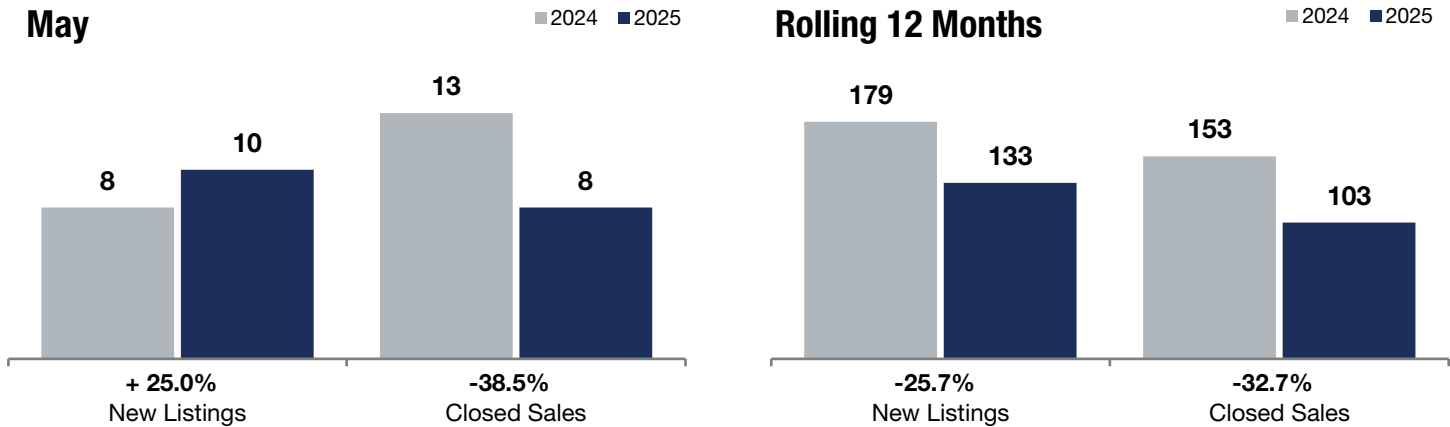
Folwell

+ 25.0%      - 38.5%      - 7.9%

Change in New Listings      Change in Closed Sales      Change in Median Sales Price

	May			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	8	10	+ 25.0%	179	133	-25.7%
Closed Sales	13	8	-38.5%	153	103	-32.7%
Median Sales Price*	\$240,000	\$221,000	-7.9%	\$185,000	\$212,000	+ 14.6%
Average Sales Price*	\$236,108	\$217,816	-7.7%	\$191,060	\$205,546	+ 7.6%
Price Per Square Foot*	\$166	\$158	-4.6%	\$146	\$160	+ 9.2%
Percent of Original List Price Received*	101.4%	100.5%	-0.9%	96.7%	99.7%	+ 3.1%
Days on Market Until Sale	52	29	-44.2%	53	38	-28.3%
Inventory of Homes for Sale	11	17	+ 54.5%	--	--	--
Months Supply of Inventory	0.9	2.0	+ 122.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.