

**Rolling 12 Months** 

+ 20.0%

+ 100.0%

- 7.6%

Change in **New Listings** 

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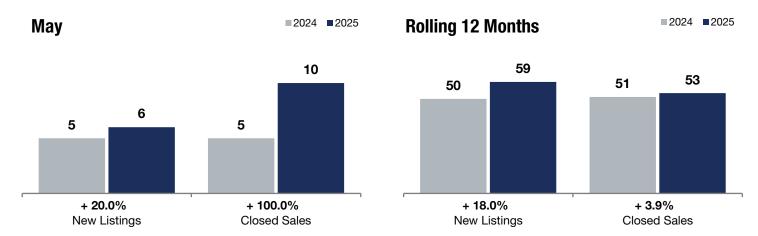
Change in Closed Sales

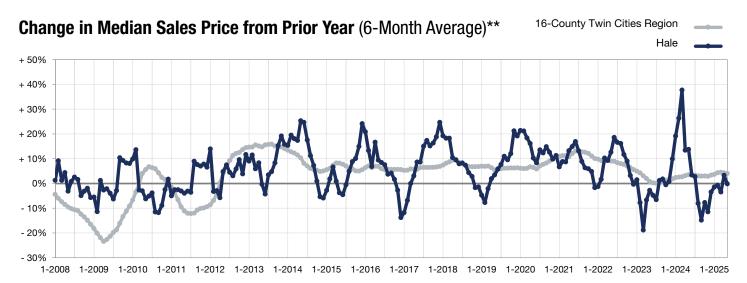
Change in Median Sales Price

## Hale

|  | •         |           |          |           |           |         |
|--|-----------|-----------|----------|-----------|-----------|---------|
|  | 2024      | 2025      | +/-      | 2024      | 2025      | +/-     |
| New Listings                             | 5         | 6         | + 20.0%  | 50        | 59        | + 18.0% |
| Closed Sales                             | 5         | 10        | + 100.0% | 51        | 53        | + 3.9%  |
| Median Sales Price*                      | \$584,000 | \$539,500 | -7.6%    | \$520,000 | \$482,000 | -7.3%   |
| Average Sales Price*                     | \$608,400 | \$573,600 | -5.7%    | \$523,256 | \$492,944 | -5.8%   |
| Price Per Square Foot*                   | \$244     | \$284     | + 16.3%  | \$268     | \$271     | + 1.2%  |
| Percent of Original List Price Received* | 100.5%    | 110.0%    | + 9.5%   | 99.7%     | 101.3%    | + 1.6%  |
| Days on Market Until Sale                | 14        | 9         | -35.7%   | 31        | 23        | -25.8%  |
| Inventory of Homes for Sale              | 3         | 4         | + 33.3%  |           |           |         |
| Months Supply of Inventory               | 0.7       | 0.9       | + 28.6%  |           |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.