

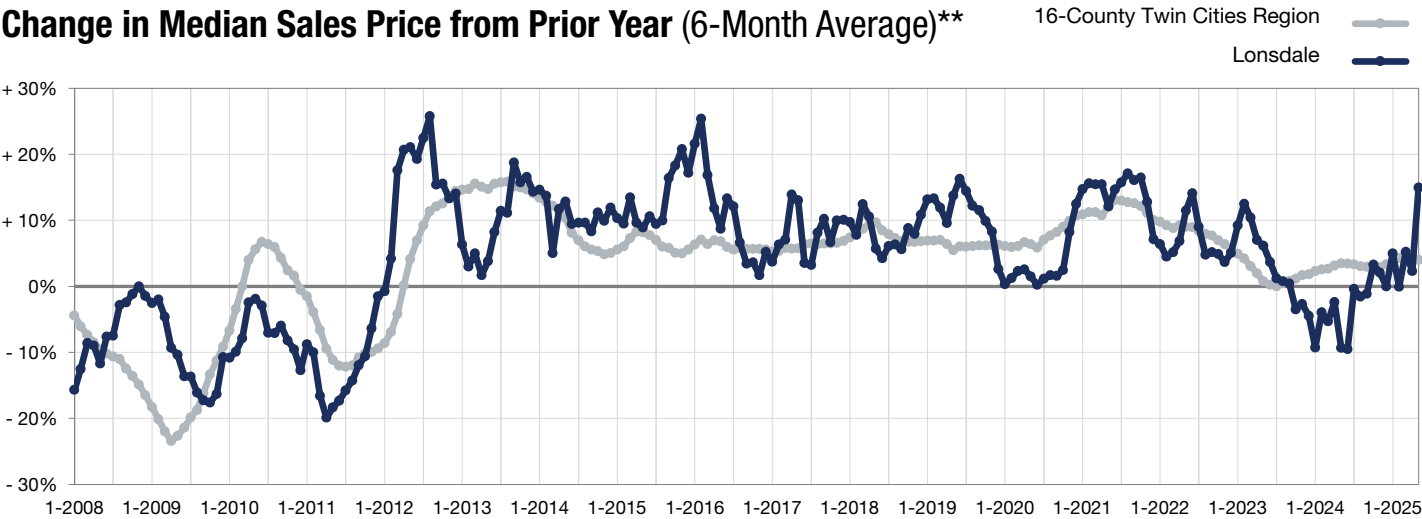
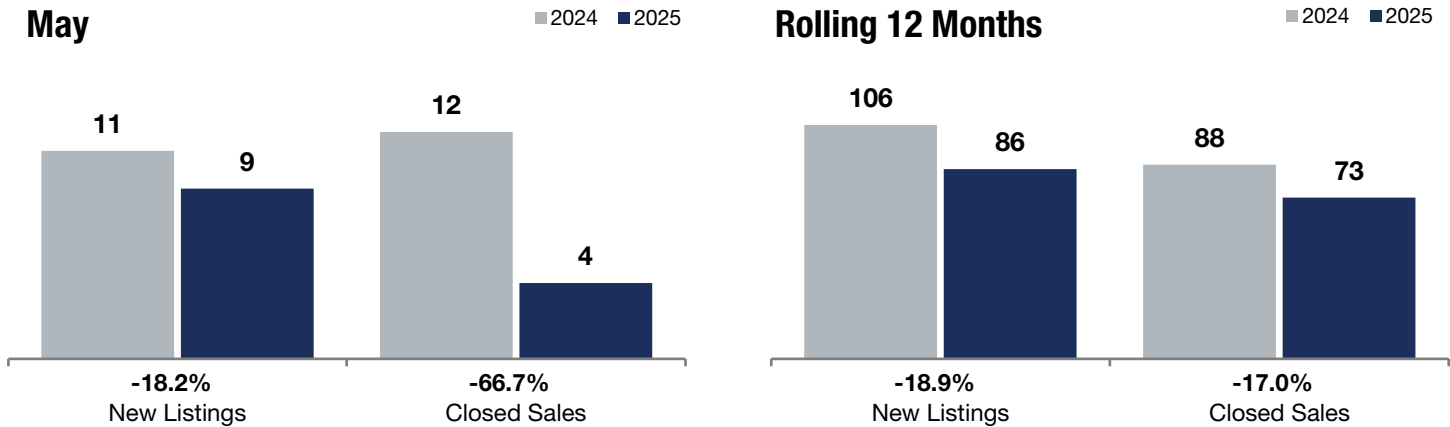
Lonsdale

- 18.2%      - 66.7%      + 25.1%

Change in New Listings      Change in Closed Sales      Change in Median Sales Price

	May			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	11	9	-18.2%	106	86	-18.9%
Closed Sales	12	4	-66.7%	88	73	-17.0%
Median Sales Price*	\$320,950	\$401,500	+ 25.1%	\$340,500	\$365,000	+ 7.2%
Average Sales Price*	\$323,408	\$425,750	+ 31.6%	\$345,220	\$360,115	+ 4.3%
Price Per Square Foot*	\$181	\$209	+ 15.4%	\$192	\$187	-2.3%
Percent of Original List Price Received*	99.9%	98.8%	-1.1%	99.6%	99.2%	-0.4%
Days on Market Until Sale	42	19	-54.8%	76	45	-40.8%
Inventory of Homes for Sale	12	7	-41.7%	--	--	--
Months Supply of Inventory	1.7	1.2	-29.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.