

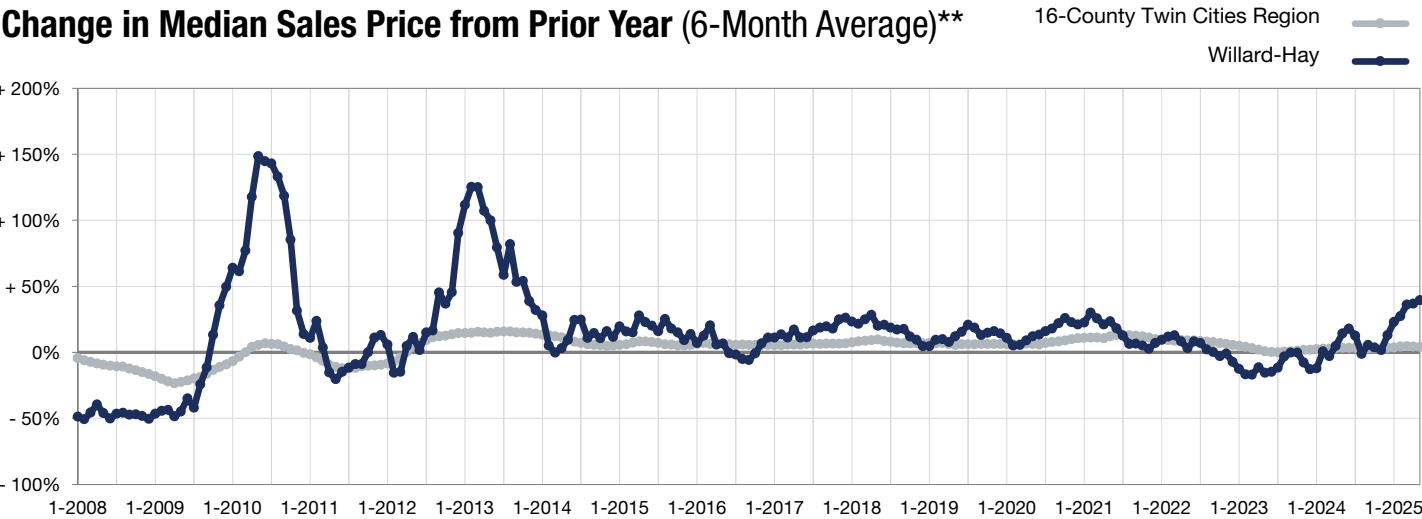
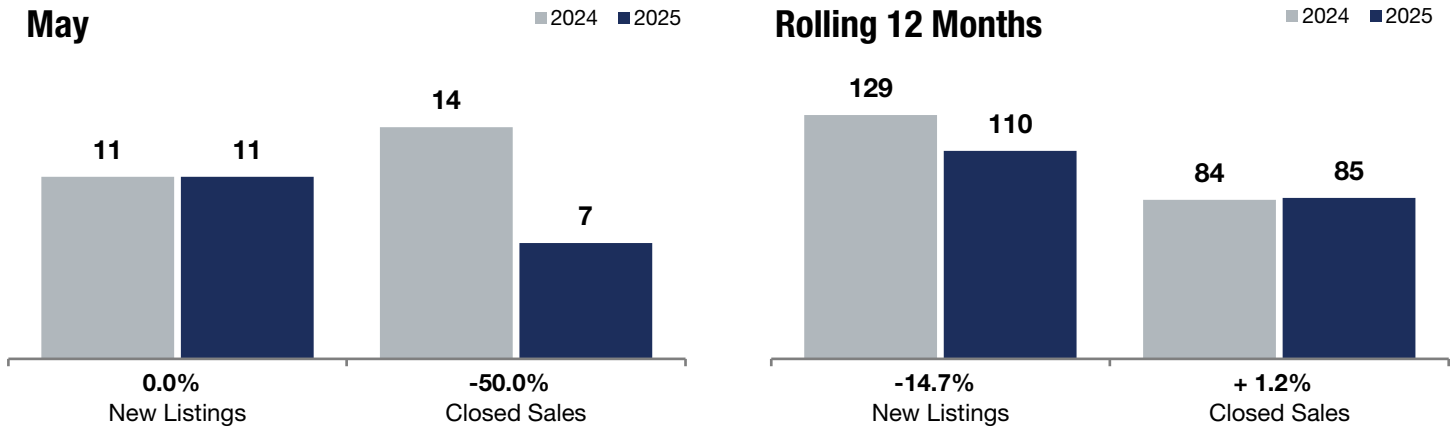
Willard-Hay

0.0% - 50.0% + 15.5%

Change in New Listings Change in Closed Sales Change in Median Sales Price

	May			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	11	11	0.0%	129	110	-14.7%
Closed Sales	14	7	-50.0%	84	85	+ 1.2%
Median Sales Price*	\$244,500	\$282,500	+ 15.5%	\$240,500	\$260,000	+ 8.1%
Average Sales Price*	\$267,457	\$304,643	+ 13.9%	\$247,897	\$256,427	+ 3.4%
Price Per Square Foot*	\$158	\$167	+ 5.8%	\$151	\$158	+ 4.8%
Percent of Original List Price Received*	98.9%	99.8%	+ 0.9%	97.3%	98.3%	+ 1.0%
Days on Market Until Sale	115	33	-71.3%	54	43	-20.4%
Inventory of Homes for Sale	14	19	+ 35.7%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.