

**Rolling 12 Months** 

37

-39.3%

- 7.7%

+ 33.3%

- 11.1%

Change in **New Listings** 

June

29

14

1.7

-68.8%

-12.5%

-19.0%

Change in **Closed Sales** 

Change in **Median Sales Price** 

## Willard-Hay

Days on Market Until Sale

Inventory of Homes for Sale

Months Supply of Inventory

	2024	2025	+/-	2024	2025	+/-	
New Listings	13	12	-7.7%	132	109	-17.4%	
Closed Sales	9	12	+ 33.3%	88	88	0.0%	
Median Sales Price*	\$270,000	\$240,000	-11.1%	\$237,500	\$257,750	+ 8.5%	
Average Sales Price*	\$252,156	\$252,013	-0.1%	\$247,258	\$256,261	+ 3.6%	
Price Per Square Foot*	\$144	\$178	+ 24.0%	\$150	\$162	+ 8.3%	
Percent of Original List Price Received*	100.3%	101.7%	+ 1.4%	97.4%	98.5%	+ 1.1%	

93

16

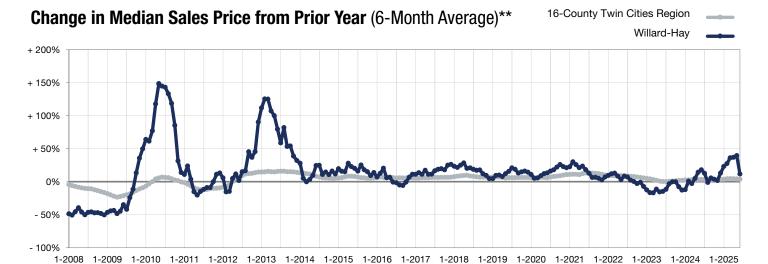
2.1

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





61



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.