

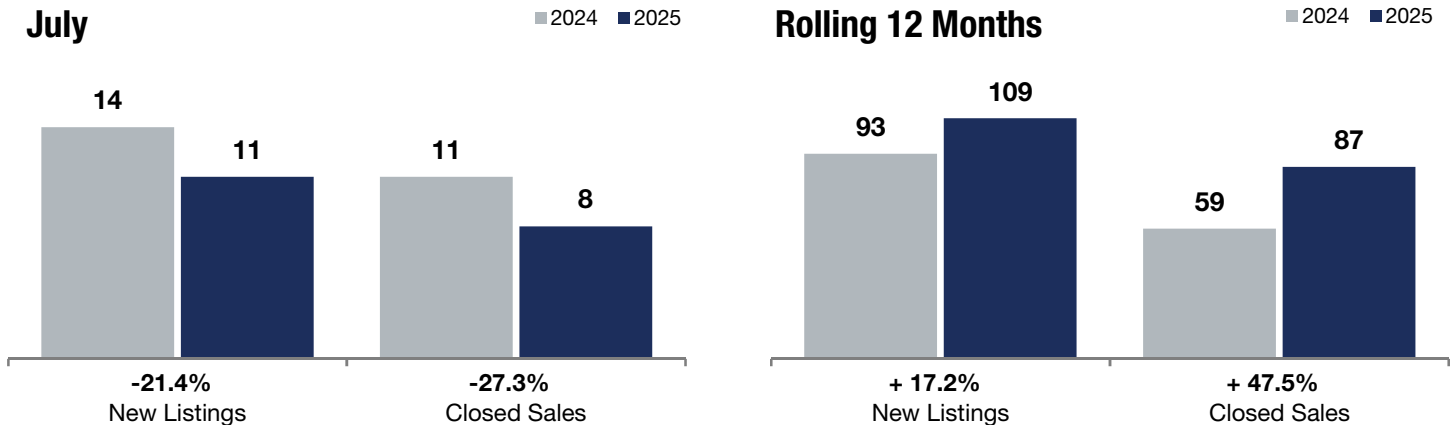
Chisago

- 21.4%      - 27.3%      - 12.5%

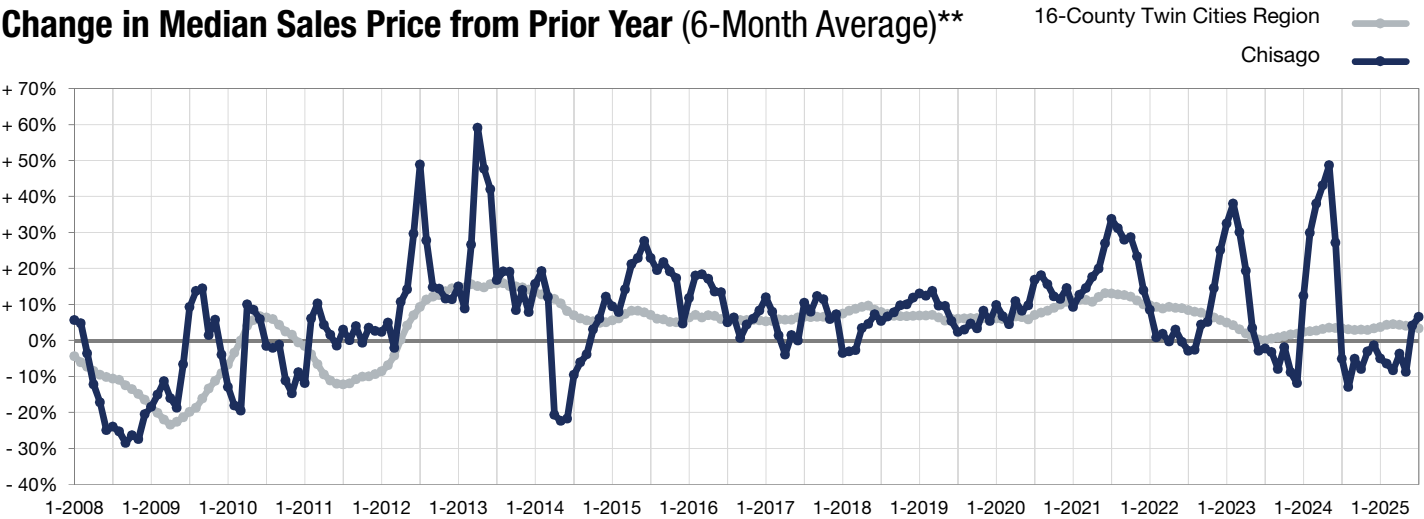
Change in New Listings      Change in Closed Sales      Change in Median Sales Price

|  | July      |           |        | Rolling 12 Months |           |         |
|--|-----------|-----------|--------|-------------------|-----------|---------|
|  | 2024      | 2025      | + / -  | 2024              | 2025      | + / -   |
| New Listings                             | 14        | 11        | -21.4% | 93                | 109       | + 17.2% |
| Closed Sales                             | 11        | 8         | -27.3% | 59                | 87        | + 47.5% |
| Median Sales Price*                      | \$439,900 | \$385,000 | -12.5% | \$424,900         | \$397,000 | -6.6%   |
| Average Sales Price*                     | \$617,936 | \$447,803 | -27.5% | \$494,897         | \$435,027 | -12.1%  |
| Price Per Square Foot*                   | \$259     | \$267     | + 3.2% | \$228             | \$219     | -4.3%   |
| Percent of Original List Price Received* | 98.7%     | 102.3%    | + 3.6% | 98.1%             | 98.7%     | + 0.6%  |
| Days on Market Until Sale                | 48        | 39        | -18.8% | 48                | 56        | + 16.7% |
| Inventory of Homes for Sale              | 22        | 16        | -27.3% | --                | --        | --      |
| Months Supply of Inventory               | 4.5       | 2.1       | -53.3% | --                | --        | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.