

**Rolling 12 Months** 

+ 94.4%

+ 46.7%

- 2.6%

Change in **New Listings** 

July

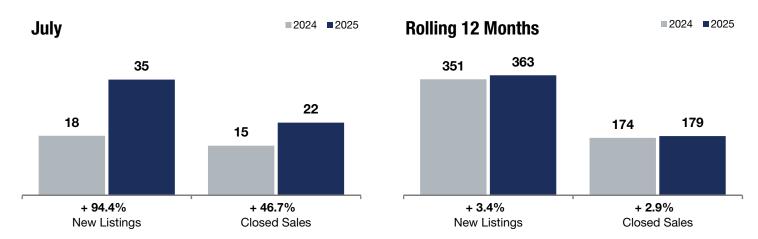
Change in Closed Sales

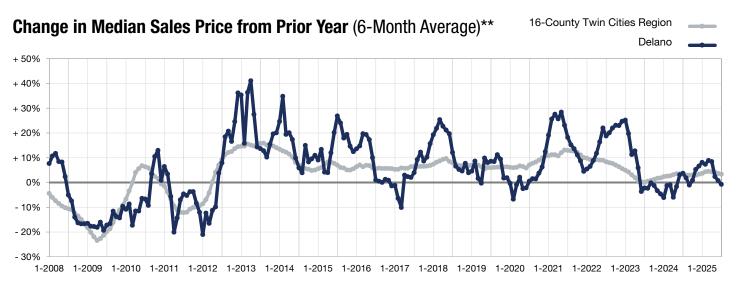
Change in Median Sales Price

## Delano

|  |           | Gary      |         |           | rioning in months |         |  |
|--|-----------|-----------|---------|-----------|-------------------|---------|--|
|  | 2024      | 2025      | +/-     | 2024      | 2025              | +/-     |  |
| New Listings                             | 18        | 35        | + 94.4% | 351       | 363               | + 3.4%  |  |
| Closed Sales                             | 15        | 22        | + 46.7% | 174       | 179               | + 2.9%  |  |
| Median Sales Price*                      | \$456,985 | \$444,950 | -2.6%   | \$440,488 | \$446,469         | + 1.4%  |  |
| Average Sales Price*                     | \$507,292 | \$467,679 | -7.8%   | \$471,779 | \$492,784         | + 4.5%  |  |
| Price Per Square Foot*                   | \$191     | \$191     | 0.0%    | \$198     | \$200             | + 1.2%  |  |
| Percent of Original List Price Received* | 98.8%     | 97.7%     | -1.1%   | 97.3%     | 97.1%             | -0.2%   |  |
| Days on Market Until Sale                | 44        | 62        | + 40.9% | 56        | 65                | + 16.1% |  |
| Inventory of Homes for Sale              | 59        | 68        | + 15.3% |           |                   |         |  |
| Months Supply of Inventory               | 4.2       | 4.4       | + 4.8%  |           |                   |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.