

Rolling 12 Months

- 20.0%

- 40.0%

- 17.6%

Change in New Listings

July

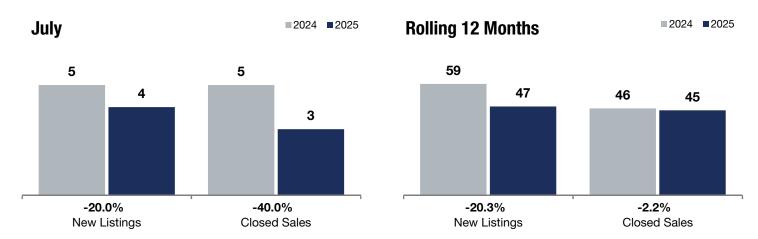
Change in Closed Sales

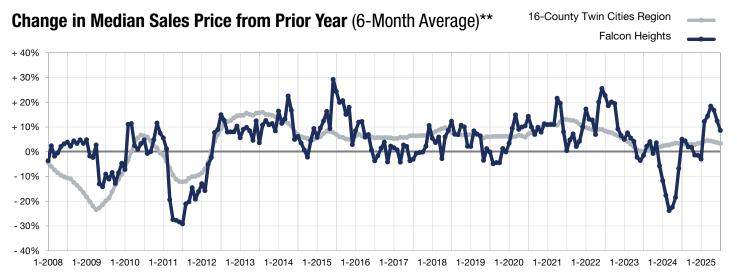
Change in Median Sales Price

Falcon Heights

	2024	2025	+/-	2024	2025	+/-	
New Listings	5	4	-20.0%	59	47	-20.3%	
Closed Sales	5	3	-40.0%	46	45	-2.2%	
Median Sales Price*	\$450,000	\$371,000	-17.6%	\$407,000	\$400,000	-1.7%	
Average Sales Price*	\$432,700	\$373,667	-13.6%	\$401,327	\$416,126	+ 3.7%	
Price Per Square Foot*	\$209	\$250	+ 19.6%	\$204	\$219	+ 7.3%	
Percent of Original List Price Received*	107.2%	99.8%	-6.9%	100.6%	99.5%	-1.1%	
Days on Market Until Sale	7	30	+ 328.6%	55	42	-23.6%	
Inventory of Homes for Sale	6	6	0.0%				
Months Supply of Inventory	1.5	1.6	+ 6.7%				

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.