

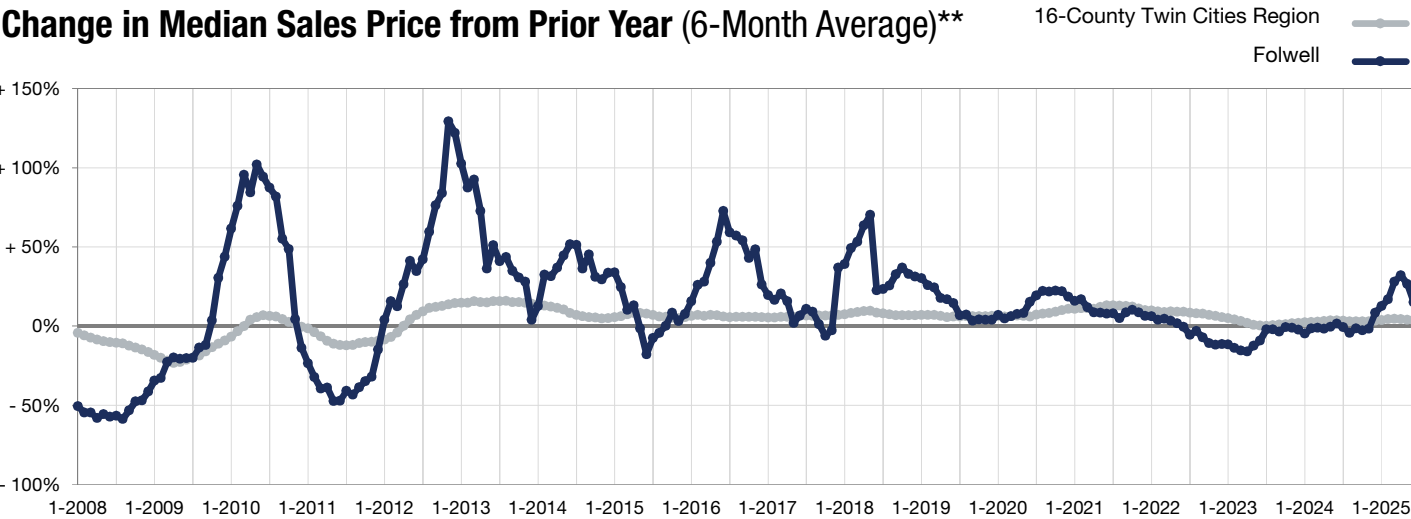
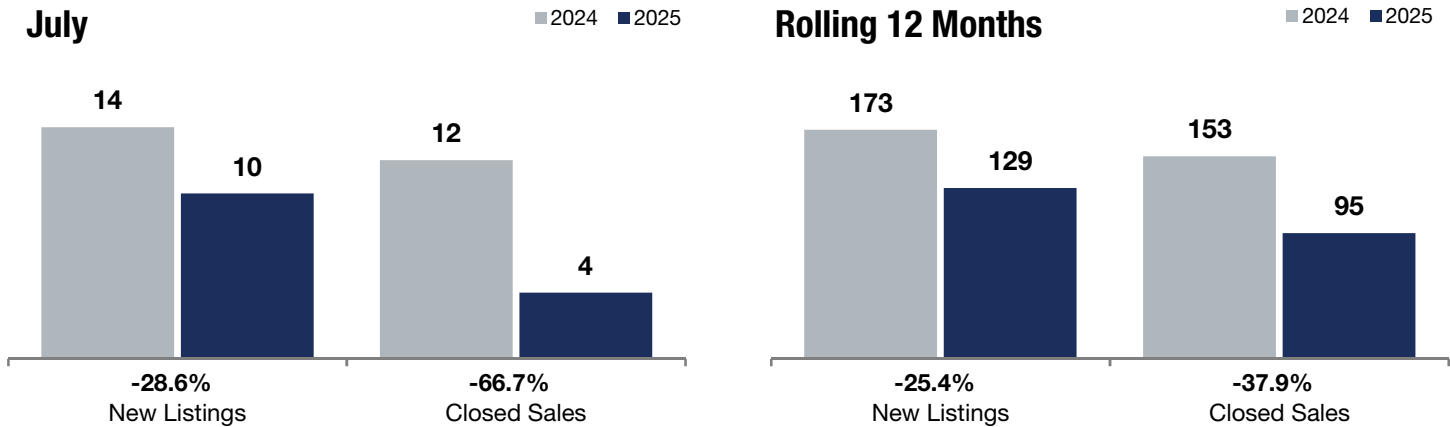
Folwell

- 28.6%      - 66.7%      - 13.1%

Change in New Listings      Change in Closed Sales      Change in Median Sales Price

	July			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	14	10	-28.6%	173	129	-25.4%
Closed Sales	12	4	-66.7%	153	95	-37.9%
Median Sales Price*	\$195,500	\$169,950	-13.1%	\$180,500	\$212,000	+ 17.5%
Average Sales Price*	\$191,826	\$167,225	-12.8%	\$188,799	\$204,020	+ 8.1%
Price Per Square Foot*	\$163	\$129	-21.0%	\$145	\$159	+ 9.7%
Percent of Original List Price Received*	98.6%	103.0%	+ 4.5%	95.5%	99.9%	+ 4.6%
Days on Market Until Sale	47	57	+ 21.3%	55	37	-32.7%
Inventory of Homes for Sale	11	18	+ 63.6%	--	--	--
Months Supply of Inventory	0.9	2.3	+ 155.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.