

Rolling 12 Months

- 33.3%

+ 400.0%

+ 34.3%

Change in **New Listings**

July

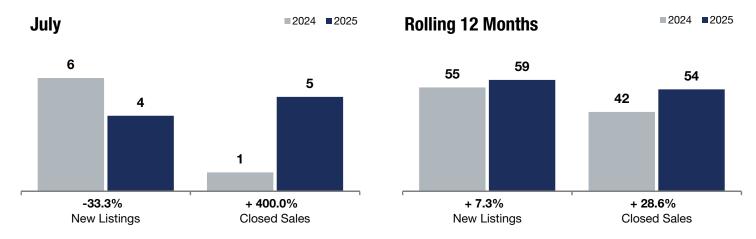
Change in Closed Sales

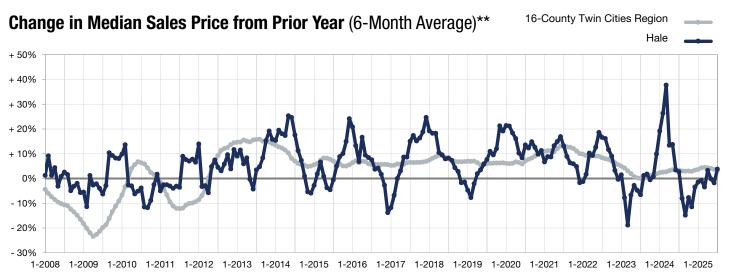
Change in Median Sales Price

Hale

| | | J | | | | | |
|--|-----------|-----------|----------|-----------|-----------|---------|--|
| | 2024 | 2025 | +/- | 2024 | 2025 | +/- | |
| New Listings | 6 | 4 | -33.3% | 55 | 59 | + 7.3% | |
| Closed Sales | 1 | 5 | + 400.0% | 42 | 54 | + 28.6% | |
| Median Sales Price* | \$335,000 | \$450,000 | + 34.3% | \$472,500 | \$485,000 | + 2.6% | |
| Average Sales Price* | \$335,000 | \$489,800 | + 46.2% | \$510,934 | \$505,234 | -1.1% | |
| Price Per Square Foot* | \$364 | \$286 | -21.4% | \$260 | \$270 | + 3.7% | |
| Percent of Original List Price Received* | 101.5% | 100.9% | -0.6% | 99.3% | 101.8% | + 2.5% | |
| Days on Market Until Sale | 12 | 21 | + 75.0% | 31 | 23 | -25.8% | |
| Inventory of Homes for Sale | 8 | 3 | -62.5% | | | | |
| Months Supply of Inventory | 2.1 | 0.6 | -71.4% | | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.