

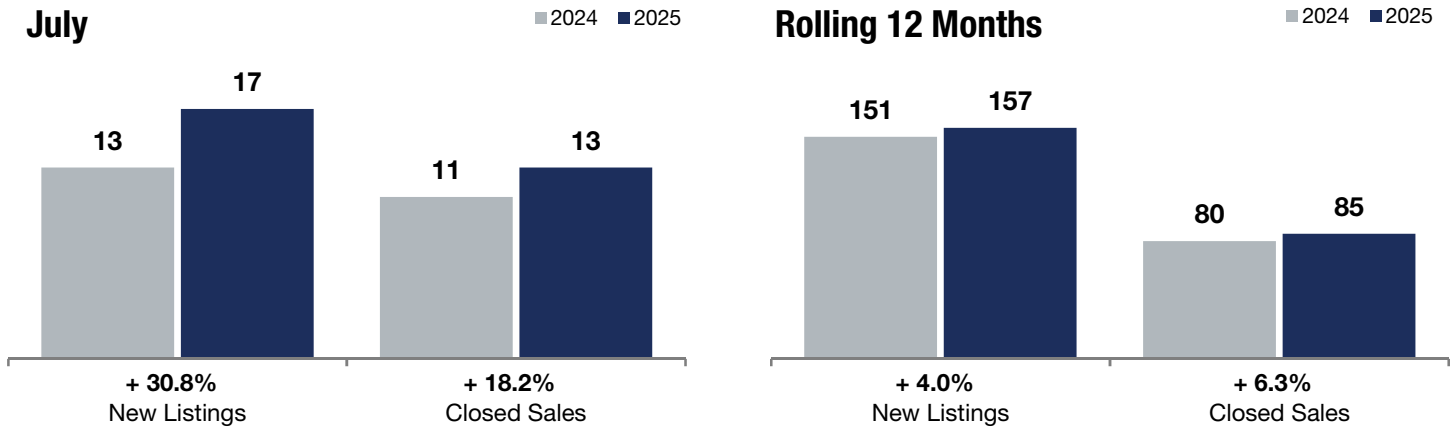
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+ 30.8% + 18.2% + 5.3%

Change in New Listings Change in Closed Sales Change in Median Sales Price

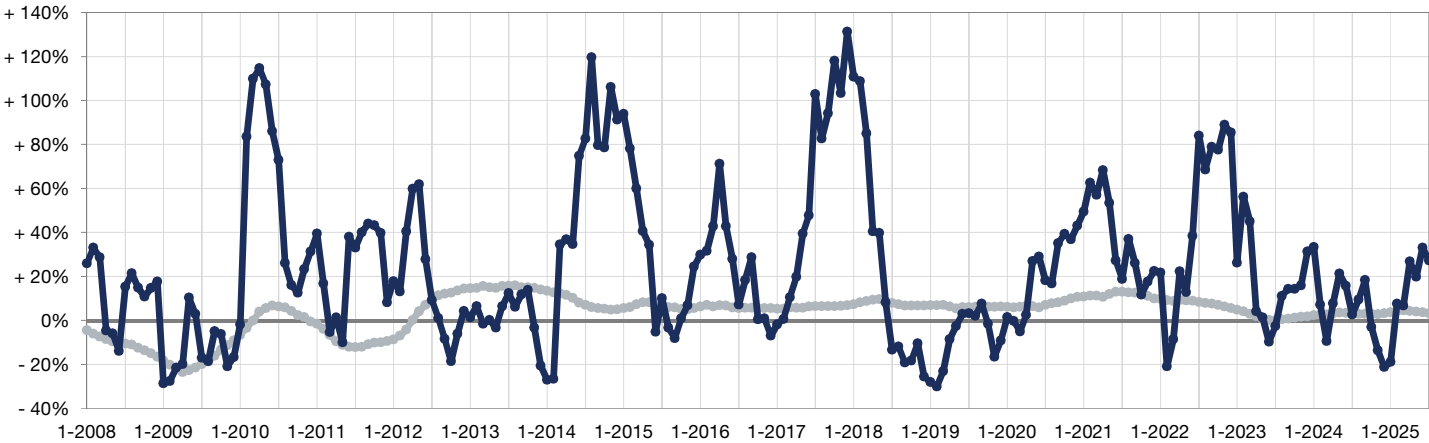
	July			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	13	17	+ 30.8%	151	157	+ 4.0%
Closed Sales	11	13	+ 18.2%	80	85	+ 6.3%
Median Sales Price*	\$1,995,000	\$2,100,000	+ 5.3%	\$1,100,000	\$1,221,500	+ 11.0%
Average Sales Price*	\$2,235,423	\$2,104,684	-5.8%	\$1,625,521	\$1,478,627	-9.0%
Price Per Square Foot*	\$644	\$554	-13.9%	\$551	\$481	-12.7%
Percent of Original List Price Received*	102.5%	95.9%	-6.4%	97.3%	95.2%	-2.2%
Days on Market Until Sale	144	80	-44.4%	59	80	+ 35.6%
Inventory of Homes for Sale	45	44	-2.2%	--	--	--
Months Supply of Inventory	6.4	6.4	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Wayzata



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.