

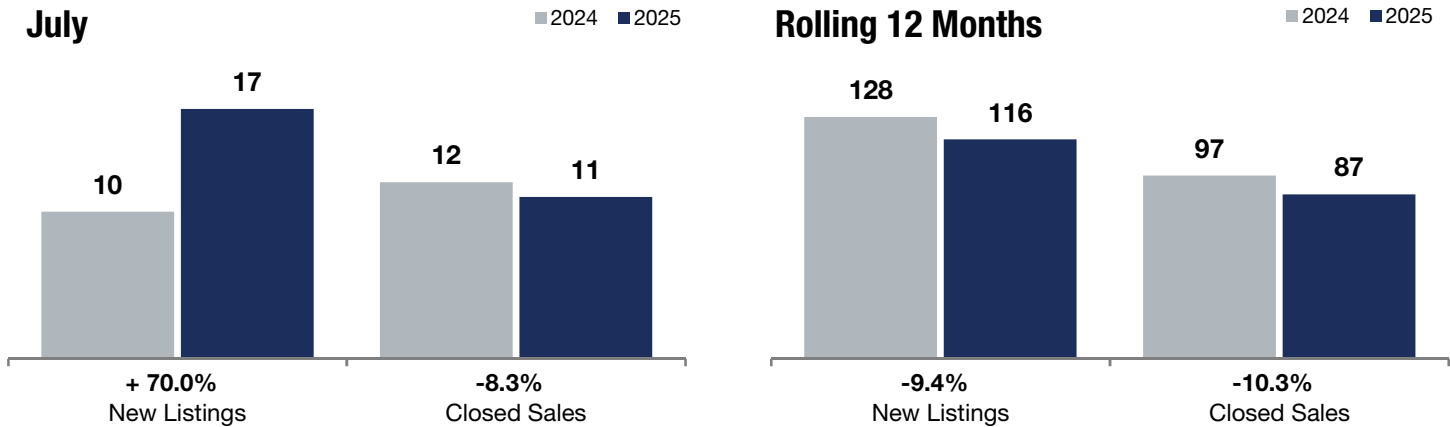
Willard-Hay

+ 70.0% - 8.3% + 32.4%

Change in New Listings Change in Closed Sales Change in Median Sales Price

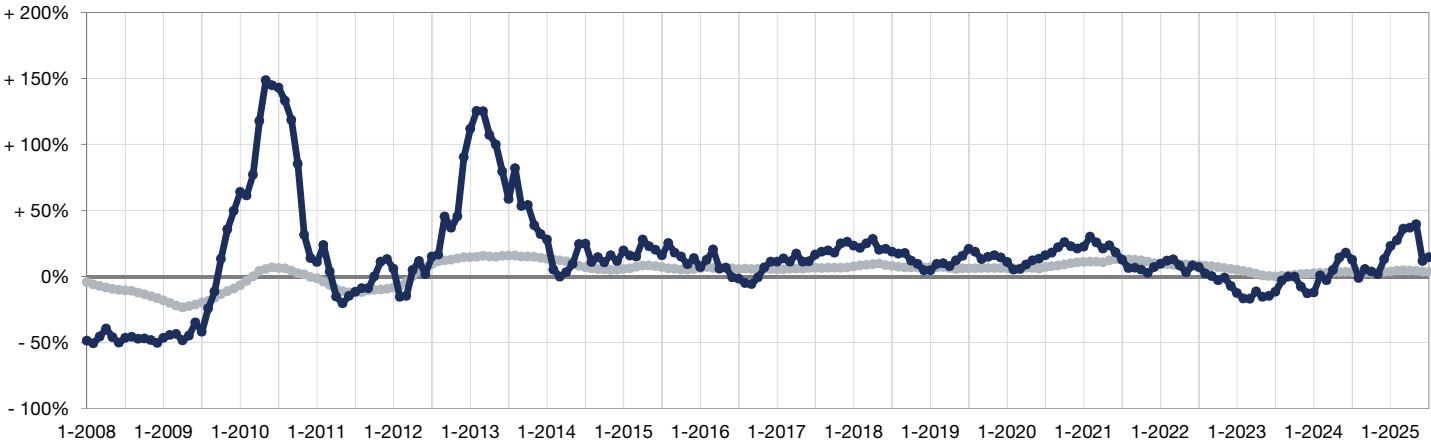
	July			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	10	17	+ 70.0%	128	116	-9.4%
Closed Sales	12	11	-8.3%	97	87	-10.3%
Median Sales Price*	\$211,450	\$279,900	+ 32.4%	\$235,000	\$260,000	+ 10.6%
Average Sales Price*	\$258,400	\$275,127	+ 6.5%	\$247,614	\$258,352	+ 4.3%
Price Per Square Foot*	\$182	\$167	-8.5%	\$154	\$160	+ 4.2%
Percent of Original List Price Received*	92.9%	108.4%	+ 16.7%	96.8%	100.6%	+ 3.9%
Days on Market Until Sale	38	23	-39.5%	59	35	-40.7%
Inventory of Homes for Sale	16	23	+ 43.8%	--	--	--
Months Supply of Inventory	2.0	2.8	+ 40.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.