

Excelsior

0.0% + 33.3% - 19.8%

Change in New Listings Change in Closed Sales Change in Median Sales Price

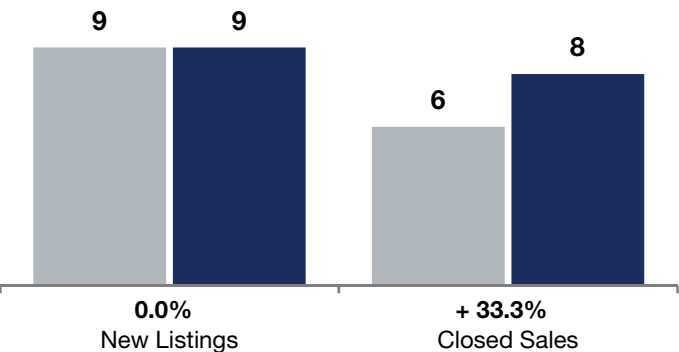
August Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	9	9	0.0%	71	102	+ 43.7%
Closed Sales	6	8	+ 33.3%	47	62	+ 31.9%
Median Sales Price*	\$1,512,500	\$1,212,500	-19.8%	\$810,000	\$857,000	+ 5.8%
Average Sales Price*	\$1,718,333	\$1,537,688	-10.5%	\$934,523	\$1,336,632	+ 43.0%
Price Per Square Foot*	\$635	\$451	-29.1%	\$380	\$420	+ 10.6%
Percent of Original List Price Received*	94.1%	94.8%	+ 0.7%	97.8%	96.2%	-1.6%
Days on Market Until Sale	63	68	+ 7.9%	54	68	+ 25.9%
Inventory of Homes for Sale	24	18	-25.0%	--	--	--
Months Supply of Inventory	7.0	3.0	-57.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

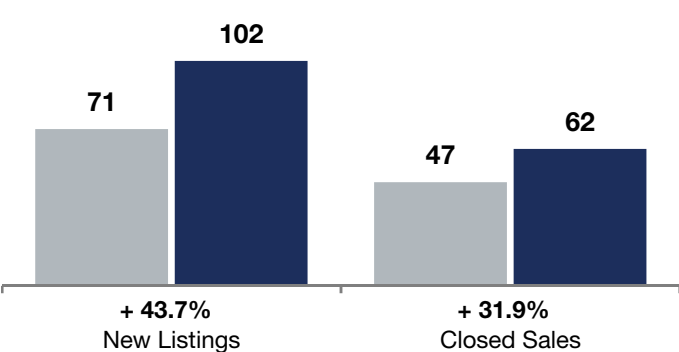
August

2024 2025



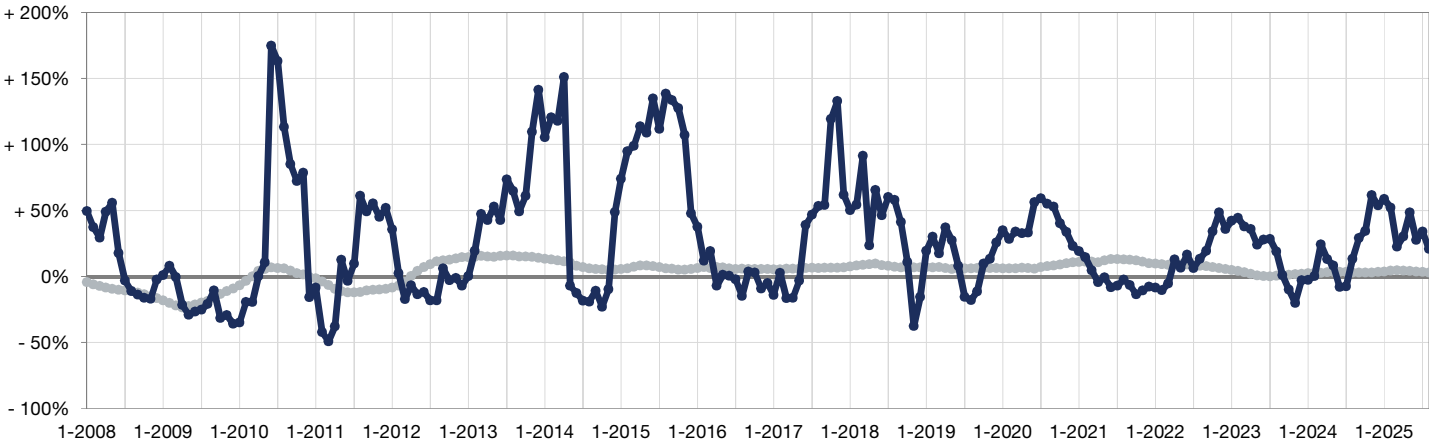
Rolling 12 Months

2024 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Excelsior



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.