

Rolling 12 Months

+ 88.9%

+ 33.3%

- 37.0%

Change in **New Listings**

August

3.3

-34.0%

Change in Closed Sales

Change in Median Sales Price

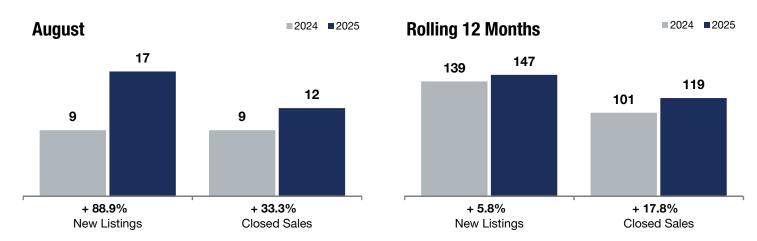
North Oaks

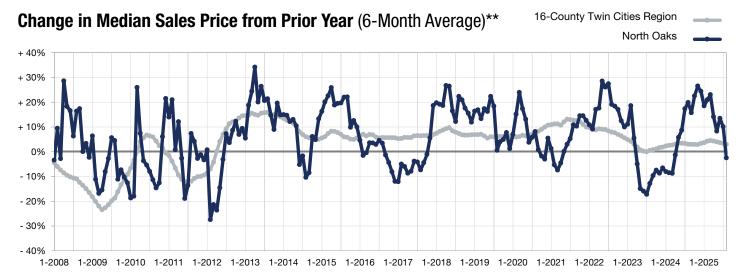
Months Supply of Inventory

2025 2025 2024 2024 +/-**New Listings** 9 17 + 88.9% 139 147 + 5.8% Closed Sales 9 12 + 33.3% 101 119 + 17.8% Median Sales Price* \$1,150,000 \$725,000 -37.0% \$897,730 \$1,075,000 + 19.7% Average Sales Price* \$1,174,116 \$895,979 -23.7% \$1,045,502 \$1,138,582 + 8.9% Price Per Square Foot* \$324 \$232 -28.2% \$311 \$278 -10.4% Percent of Original List Price Received* 97.9% 91.8% -6.2% 97.5% 95.5% -2.1% Days on Market Until Sale 120 75 -37.5% 59 82 + 39.0% Inventory of Homes for Sale 41 32 -22.0%

5.0

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.