

Local Market Update – August 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



River Falls

0.0%

Change in
New Listings

+ 75.0%

Change in
Closed Sales

+ 5.1%

Change in
Median Sales Price

August

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	23	23	0.0%	287	290	+ 1.0%
Closed Sales	16	28	+ 75.0%	200	256	+ 28.0%
Median Sales Price*	\$403,005	\$423,750	+ 5.1%	\$384,700	\$411,278	+ 6.9%
Average Sales Price*	\$429,354	\$605,727	+ 41.1%	\$412,261	\$437,730	+ 6.2%
Price Per Square Foot*	\$213	\$230	+ 7.8%	\$209	\$215	+ 3.0%
Percent of Original List Price Received*	97.3%	99.2%	+ 2.0%	99.1%	98.9%	-0.2%
Days on Market Until Sale	77	69	-10.4%	63	61	-3.2%
Inventory of Homes for Sale	53	45	-15.1%	--	--	--
Months Supply of Inventory	2.8	2.3	-17.9%	--	--	--

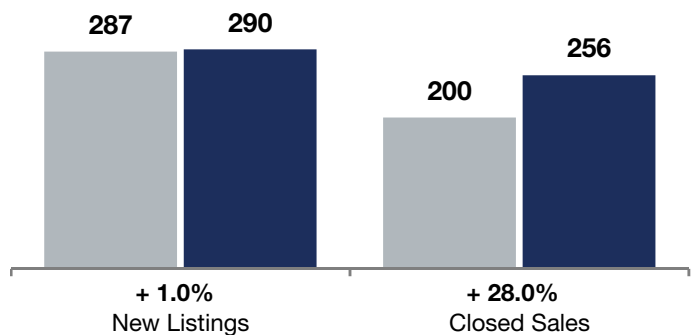
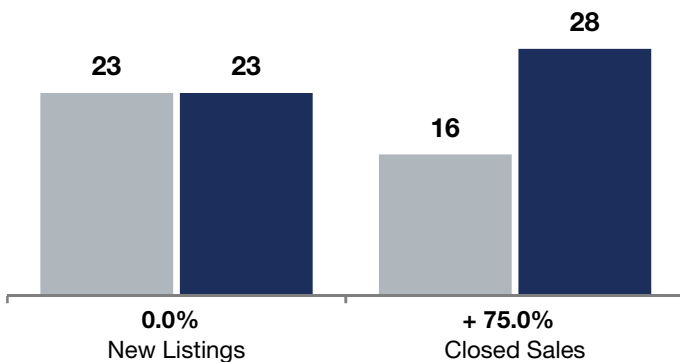
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2024 ■ 2025

Rolling 12 Months

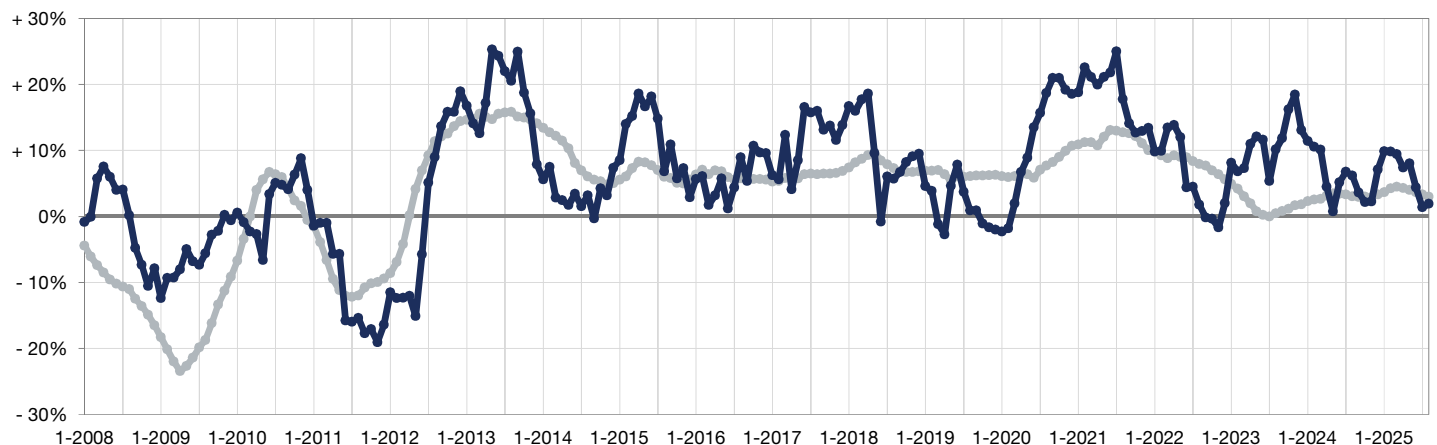
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

River Falls



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.