

Brainerd MSA

- 5.5%

+ 1.7%

- 3.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	237	224	-5.5%	2,324	2,507	+ 7.9%
Closed Sales	176	179	+ 1.7%	1,625	1,650	+ 1.5%
Median Sales Price*	\$395,000	\$380,000	-3.8%	\$344,000	\$365,000	+ 6.1%
Average Sales Price*	\$541,679	\$493,744	-8.8%	\$453,860	\$480,224	+ 5.8%
Price Per Square Foot*	\$266	\$288	+ 8.3%	\$242	\$264	+ 8.8%
Percent of Original List Price Received*	95.6%	95.8%	+ 0.2%	96.7%	96.5%	-0.2%
Days on Market Until Sale	64	59	-7.8%	56	67	+ 19.6%
Inventory of Homes for Sale	611	675	+ 10.5%	--	--	--
Months Supply of Inventory	4.5	4.9	+ 8.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

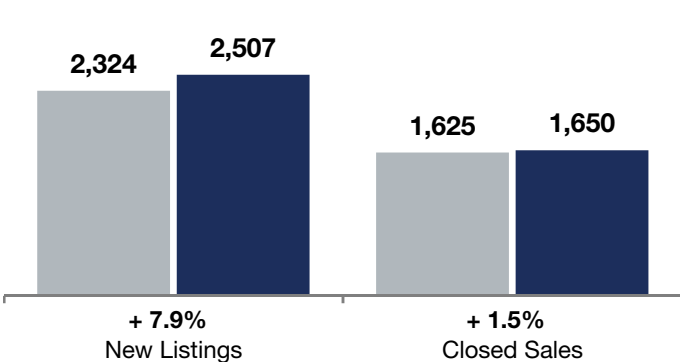
September

■ 2024 ■ 2025



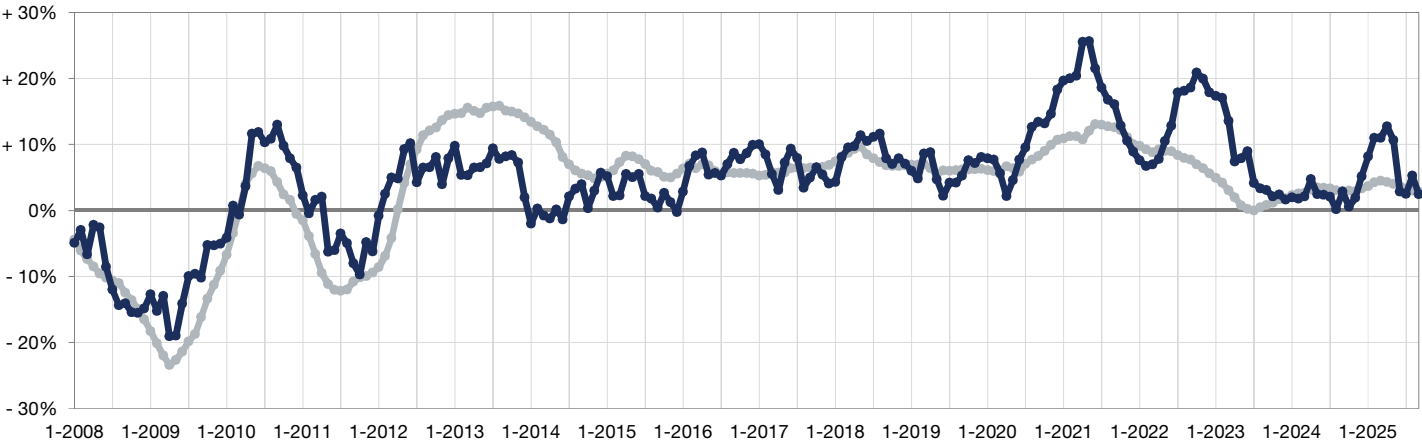
Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Brainerd MSA



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.