

Excelsior

- 25.0% + 266.7% - 16.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	12	9	-25.0%	80	99	+ 23.8%
Closed Sales	3	11	+ 266.7%	41	70	+ 70.7%
Median Sales Price*	\$1,210,000	\$1,005,000	-16.9%	\$829,000	\$937,000	+ 13.0%
Average Sales Price*	\$1,070,333	\$1,101,968	+ 3.0%	\$1,001,965	\$1,311,169	+ 30.9%
Price Per Square Foot*	\$368	\$458	+ 24.5%	\$394	\$429	+ 8.7%
Percent of Original List Price Received*	94.7%	102.5%	+ 8.2%	98.3%	97.2%	-1.1%
Days on Market Until Sale	48	41	-14.6%	47	65	+ 38.3%
Inventory of Homes for Sale	28	14	-50.0%	--	--	--
Months Supply of Inventory	8.2	2.1	-74.4%	--	--	--

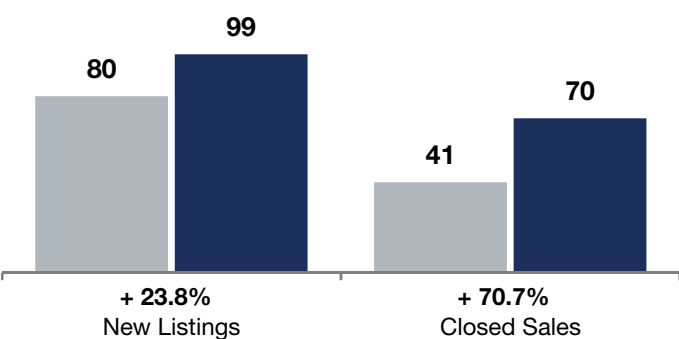
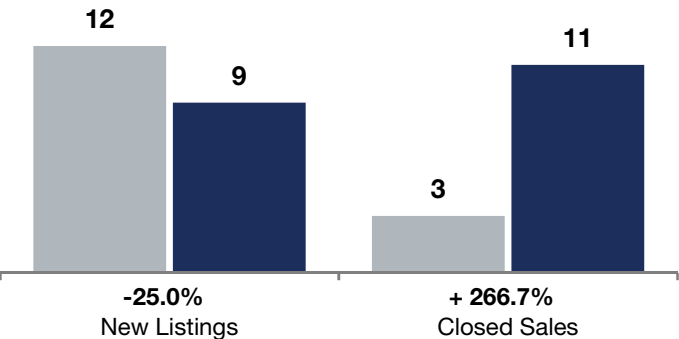
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2024 ■ 2025

Rolling 12 Months

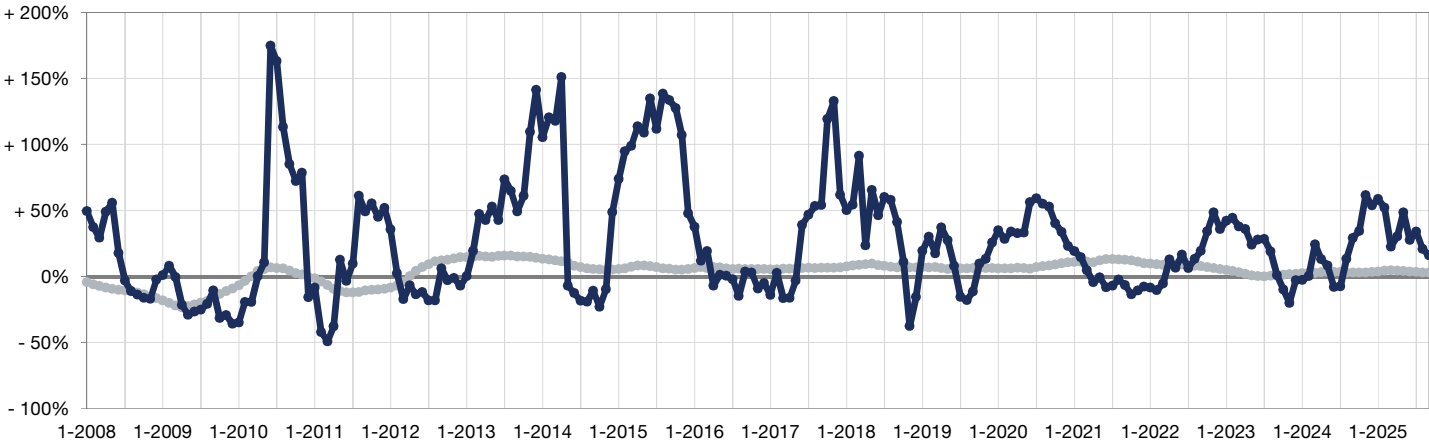
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Excelsior



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.