

Willard-Hay

+ 25.0% - 11.1% + 18.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

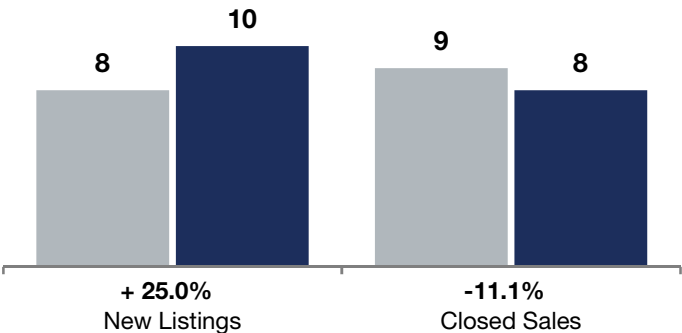
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	8	10	+ 25.0%	125	125	0.0%
Closed Sales	9	8	-11.1%	106	90	-15.1%
Median Sales Price*	\$265,000	\$314,250	+ 18.6%	\$239,000	\$262,000	+ 9.6%
Average Sales Price*	\$254,251	\$378,563	+ 48.9%	\$247,950	\$269,645	+ 8.7%
Price Per Square Foot*	\$150	\$163	+ 8.6%	\$152	\$161	+ 5.6%
Percent of Original List Price Received*	99.1%	104.5%	+ 5.4%	96.9%	100.9%	+ 4.1%
Days on Market Until Sale	32	28	-12.5%	57	43	-24.6%
Inventory of Homes for Sale	11	21	+ 90.9%	--	--	--
Months Supply of Inventory	1.2	2.6	+ 116.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

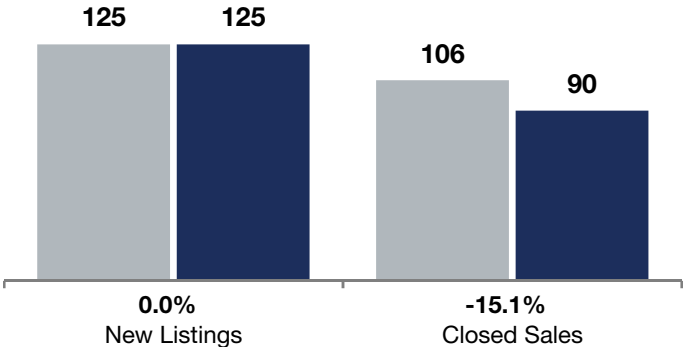
September

■ 2024 ■ 2025



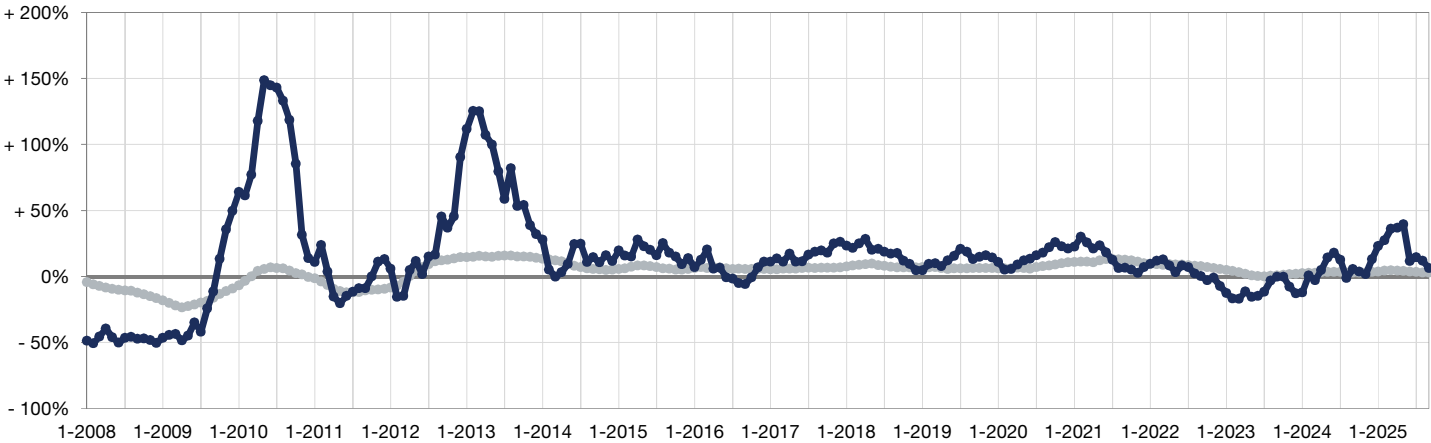
Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.