

**Rolling 12 Months** 

- 4.3%

+ 10.4%

+ 8.5%

Change in **New Listings** 

**October** 

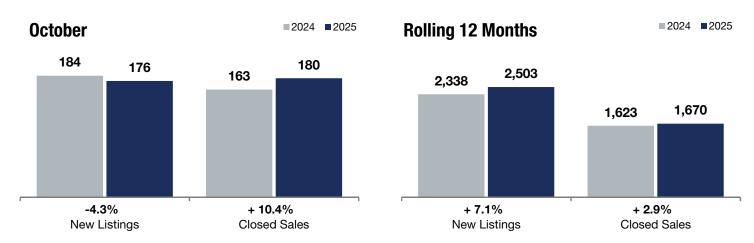
Change in Closed Sales

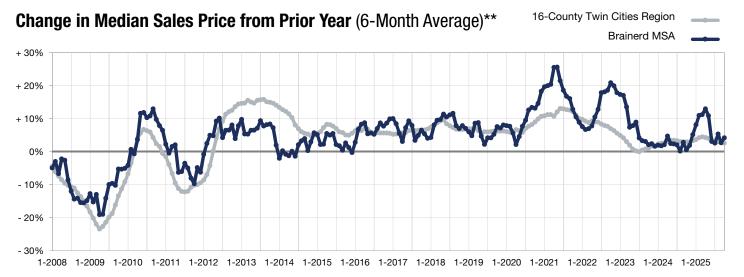
Change in Median Sales Price

## **Brainerd MSA**

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	2024	2025	+/-	2024	2025	+/-
New Listings	184	176	-4.3%	2,338	2,503	+ 7.1%
Closed Sales	163	180	+ 10.4%	1,623	1,670	+ 2.9%
Median Sales Price*	\$355,000	\$385,000	+ 8.5%	\$343,750	\$369,000	+ 7.3%
Average Sales Price*	\$470,177	\$525,445	+ 11.8%	\$452,159	\$486,052	+ 7.5%
Price Per Square Foot*	\$257	\$271	+ 5.5%	\$243	\$265	+ 9.2%
Percent of Original List Price Received*	97.0%	95.6%	-1.4%	96.7%	96.4%	-0.3%
Days on Market Until Sale	55	66	+ 20.0%	57	68	+ 19.3%
Inventory of Homes for Sale	587	592	+ 0.9%			
Months Supply of Inventory	4.3	4.2	-2.3%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.