

Excelsior

+ 25.0% - 20.0% + 21.2%

Change in New Listings Change in Closed Sales Change in Median Sales Price

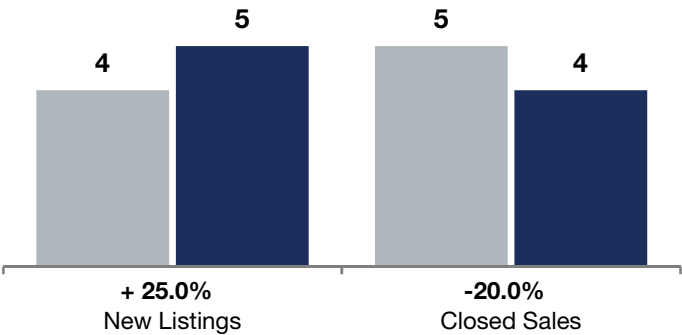
October Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	4	5	+ 25.0%	80	100	+ 25.0%
Closed Sales	5	4	-20.0%	44	69	+ 56.8%
Median Sales Price*	\$840,000	\$1,018,250	+ 21.2%	\$834,500	\$1,000,000	+ 19.8%
Average Sales Price*	\$1,496,400	\$1,191,625	-20.4%	\$1,070,093	\$1,290,817	+ 20.6%
Price Per Square Foot*	\$369	\$391	+ 5.9%	\$393	\$431	+ 9.6%
Percent of Original List Price Received*	92.2%	97.3%	+ 5.5%	97.4%	97.6%	+ 0.2%
Days on Market Until Sale	68	91	+ 33.8%	51	66	+ 29.4%
Inventory of Homes for Sale	21	14	-33.3%	--	--	--
Months Supply of Inventory	5.9	2.2	-62.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

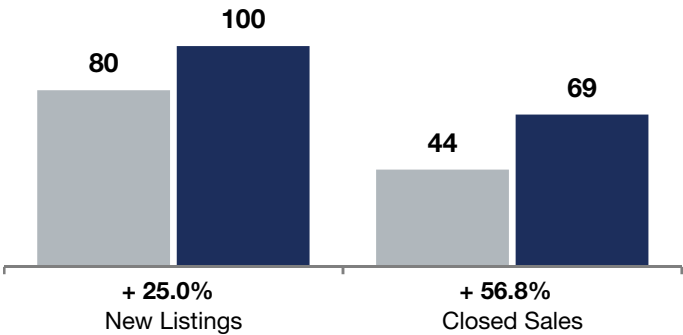
October

2024 2025



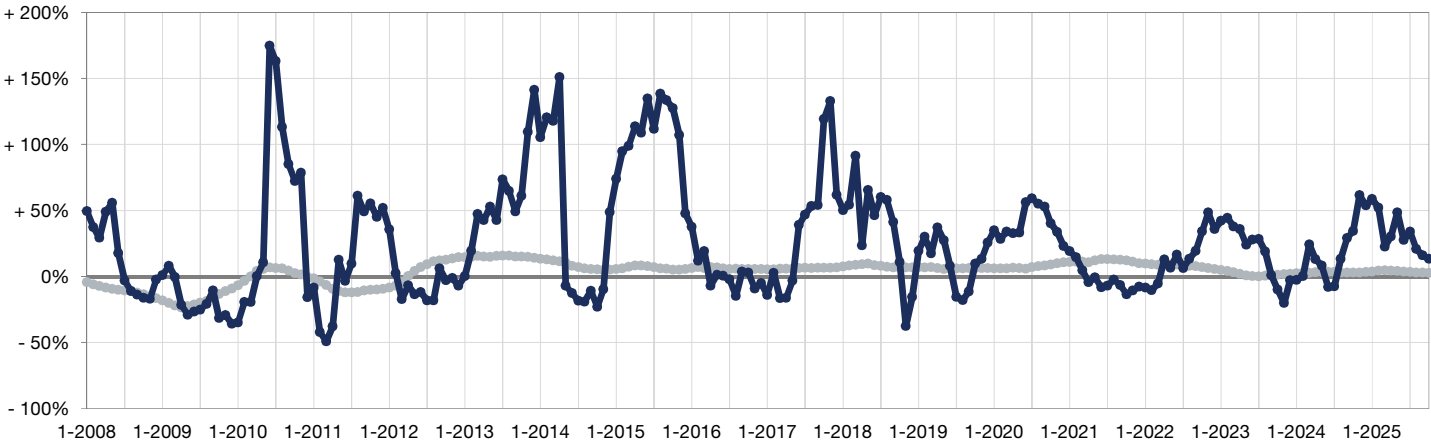
Rolling 12 Months

2024 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region
Excelsior



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.