

Hale

-- + 33.3% + 16.9%

Change in New Listings Change in Closed Sales Change in Median Sales Price

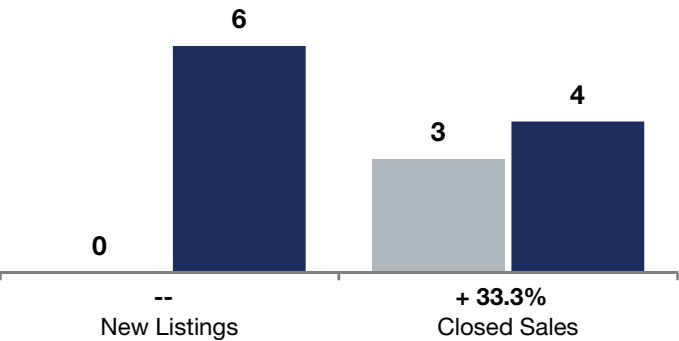
October Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	0	6	--	53	62	+ 17.0%
Closed Sales	3	4	+ 33.3%	44	56	+ 27.3%
Median Sales Price*	\$430,000	\$502,500	+ 16.9%	\$463,750	\$525,000	+ 13.2%
Average Sales Price*	\$424,000	\$507,225	+ 19.6%	\$488,342	\$538,704	+ 10.3%
Price Per Square Foot*	\$292	\$310	+ 6.1%	\$266	\$281	+ 5.4%
Percent of Original List Price Received*	100.6%	99.2%	-1.4%	98.8%	102.5%	+ 3.7%
Days on Market Until Sale	7	45	+ 542.9%	32	24	-25.0%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

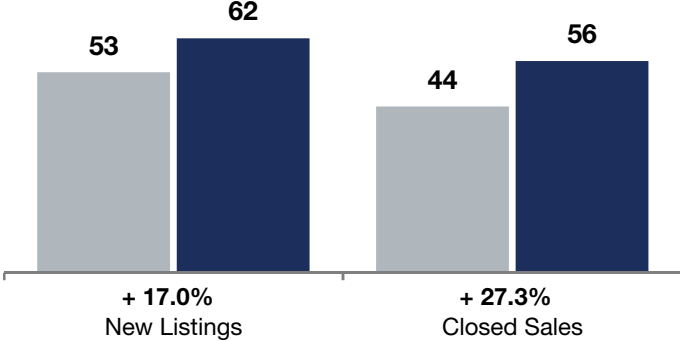
October

2024 2025



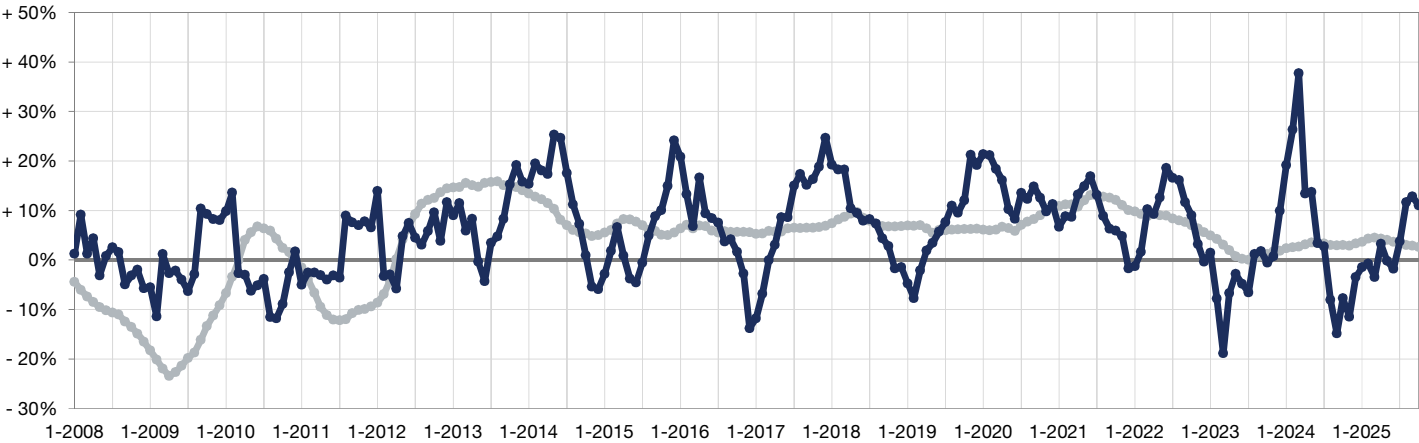
Rolling 12 Months

2024 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.