

# Local Market Update – October 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



## Monticello

**- 7.4%**

Change in  
New Listings

**+ 5.3%**

Change in  
Closed Sales

**- 5.1%**

Change in  
Median Sales Price

|                                          | October   |                  |         | Rolling 12 Months |                  |        |
|------------------------------------------|-----------|------------------|---------|-------------------|------------------|--------|
|                                          | 2024      | 2025             | + / -   | 2024              | 2025             | + / -  |
| New Listings                             | 27        | 25               | -7.4%   | 297               | 308              | + 3.7% |
| Closed Sales                             | 19        | 20               | + 5.3%  | 191               | 190              | -0.5%  |
| Median Sales Price*                      | \$345,000 | <b>\$327,500</b> | -5.1%   | \$338,000         | <b>\$338,500</b> | + 0.1% |
| Average Sales Price*                     | \$367,447 | <b>\$364,820</b> | -0.7%   | \$359,086         | <b>\$368,421</b> | + 2.6% |
| Price Per Square Foot*                   | \$192     | <b>\$179</b>     | -6.9%   | \$192             | <b>\$187</b>     | -2.6%  |
| Percent of Original List Price Received* | 99.4%     | <b>97.6%</b>     | -1.8%   | 98.5%             | <b>98.4%</b>     | -0.1%  |
| Days on Market Until Sale                | 27        | 38               | + 40.7% | 50                | 53               | + 6.0% |
| Inventory of Homes for Sale              | 46        | 44               | -4.3%   | --                | --               | --     |
| Months Supply of Inventory               | 2.8       | 2.8              | 0.0%    | --                | --               | --     |

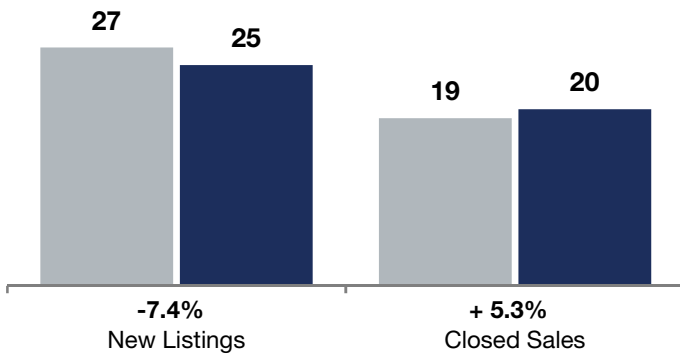
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

■ 2024 ■ 2025

### Rolling 12 Months

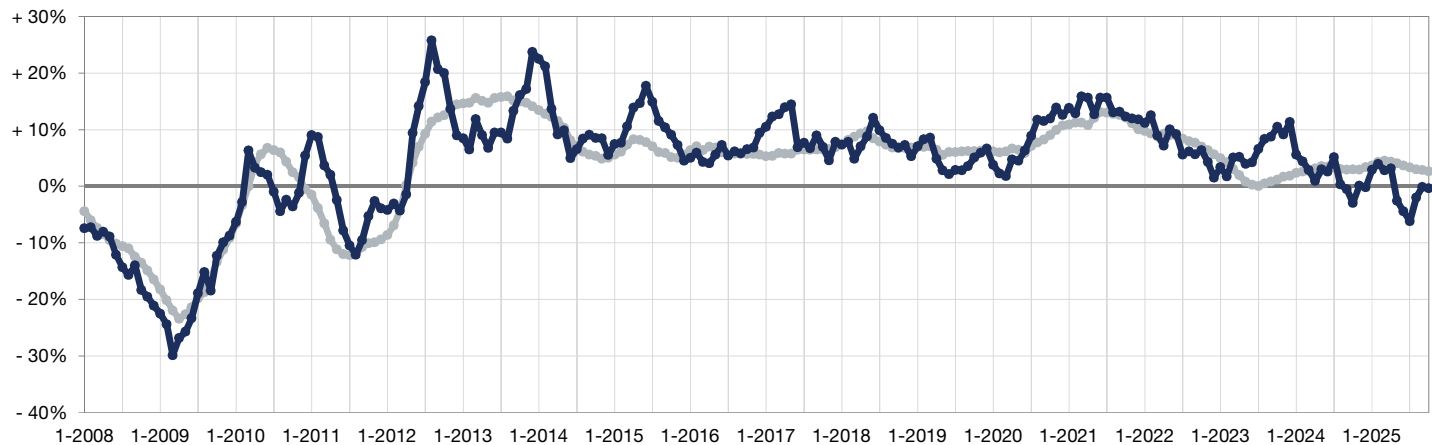
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Monticello



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.