

Cokato

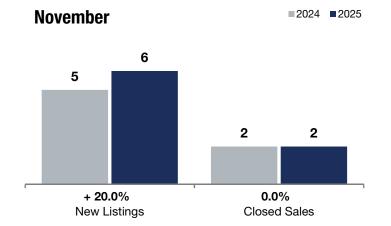
Change in Change in **New Listings** Closed Sales

Change in Median Sales Price

| November | Rolling 12 Months |
|----------|-------------------|
|----------|-------------------|

| | 2024 | 2025 | +/- | 2024 | 2025 | +/- |
|--|-----------|-----------|---------|-----------|-----------|---------|
| New Listings | 5 | 6 | + 20.0% | 72 | 83 | + 15.3% |
| Closed Sales | 2 | 2 | 0.0% | 40 | 59 | + 47.5% |
| Median Sales Price* | \$452,500 | \$317,500 | -29.8% | \$305,000 | \$258,000 | -15.4% |
| Average Sales Price* | \$452,500 | \$317,500 | -29.8% | \$321,052 | \$294,665 | -8.2% |
| Price Per Square Foot* | \$283 | \$199 | -29.7% | \$167 | \$183 | + 9.3% |
| Percent of Original List Price Received* | 96.2% | 98.0% | + 1.9% | 97.1% | 97.3% | + 0.2% |
| Days on Market Until Sale | 23 | 13 | -43.5% | 51 | 51 | 0.0% |
| Inventory of Homes for Sale | 19 | 20 | + 5.3% | | | |
| Months Supply of Inventory | 4.5 | 4.0 | -11.1% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



+ 100%

+ 80%

+ 60%

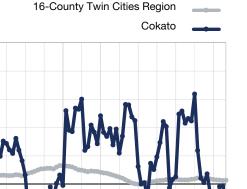
+ 40%

+ 20%

0%



Change in Median Sales Price from Prior Year (6-Month Average)**





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.