

+ 50.0%**- 75.0%****- 36.9%**Change in
New ListingsChange in
Closed SalesChange in
Median Sales Price

Falcon Heights

November

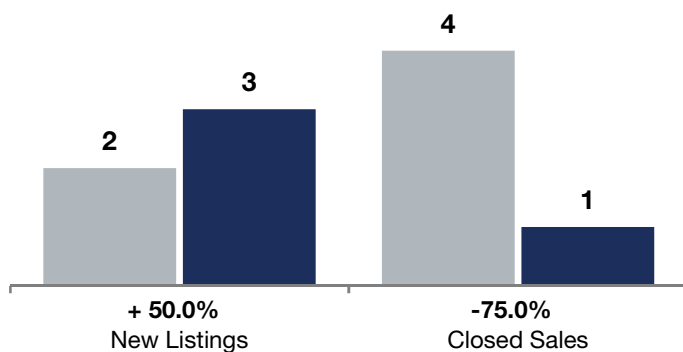
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	2	3	+ 50.0%	47	39	-17.0%
Closed Sales	4	1	-75.0%	44	34	-22.7%
Median Sales Price*	\$348,750	\$220,000	-36.9%	\$400,000	\$418,862	+ 4.7%
Average Sales Price*	\$335,625	\$220,000	-34.5%	\$391,576	\$446,935	+ 14.1%
Price Per Square Foot*	\$224	\$207	-7.5%	\$210	\$222	+ 5.6%
Percent of Original List Price Received*	92.1%	100.0%	+ 8.6%	99.4%	102.5%	+ 3.1%
Days on Market Until Sale	61	67	+ 9.8%	62	33	-46.8%
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

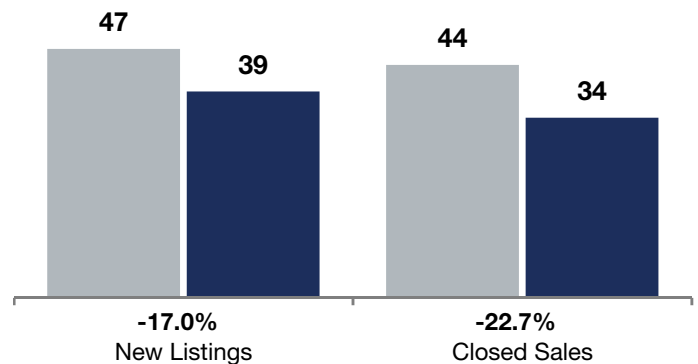
November

■ 2024 ■ 2025



Rolling 12 Months

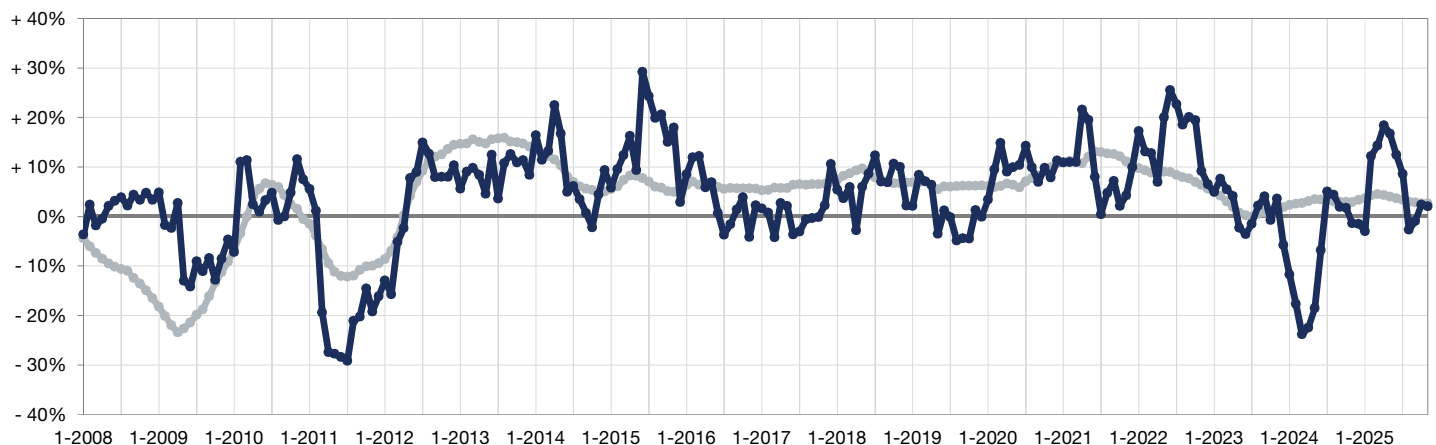
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Falcon Heights



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.