

Rolling 12 Months

34

+ 25.9%

■2024 ■2025

+ 20.0%

0.0%

- 52.1%

Change in **New Listings**

November

25

6

1.1

-21.9%

-53.8%

-52.2%

Change in **Closed Sales**

Change in **Median Sales Price**

Hiawatha

- 20% - 30%

Days on Market Until Sale

Inventory of Homes for Sale

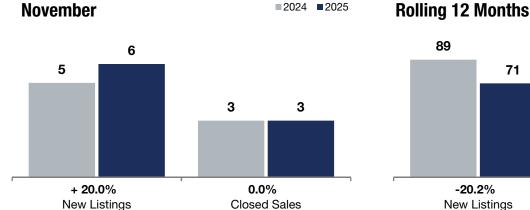
	2024	2025	+/-	2024	2025	+/-
New Listings	5	6	+ 20.0%	89	71	-20.2%
Closed Sales	3	3	0.0%	68	66	-2.9%
Median Sales Price*	\$710,000	\$339,900	-52.1%	\$321,050	\$411,250	+ 28.1%
Average Sales Price*	\$611,000	\$272,300	-55.4%	\$394,854	\$430,935	+ 9.1%
Price Per Square Foot*	\$272	\$213	-21.5%	\$254	\$266	+ 4.5%
Percent of Original List Price Received*	101.0%	97.6%	-3.4%	101.4%	101.2%	-0.2%

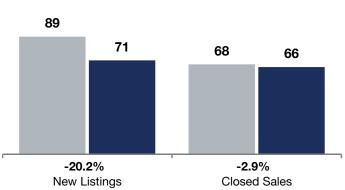
32

13

2.3

Months Supply of Inventory * Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





16-County Twin Cities Region

27

Hiawatha + 70% + 60% + 50% + 40% + 30% + 20% + 10% 0% - 10%

1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 1-2025

Change in Median Sales Price from Prior Year (6-Month Average)**

^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.