

Rolling 12 Months

- 61.8%

- 40.0%

- 13.4%

Change in **New Listings**

November

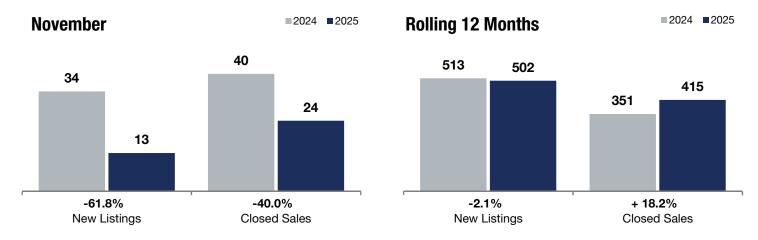
Change in Closed Sales

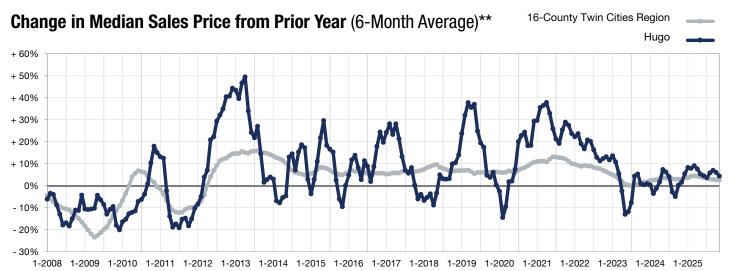
Change in Median Sales Price

Hugo

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	2024	2025	+/-	2024	2025	+/-
New Listings	34	13	-61.8%	513	502	-2.1%
Closed Sales	40	24	-40.0%	351	415	+ 18.2%
Median Sales Price*	\$433,500	\$375,450	-13.4%	\$410,000	\$429,900	+ 4.9%
Average Sales Price*	\$462,414	\$450,502	-2.6%	\$446,427	\$466,216	+ 4.4%
Price Per Square Foot*	\$204	\$200	-1.8%	\$210	\$211	+ 0.6%
Percent of Original List Price Received*	97.6%	96.2%	-1.4%	98.2%	98.2%	0.0%
Days on Market Until Sale	49	51	+ 4.1%	52	47	-9.6%
Inventory of Homes for Sale	81	66	-18.5%			
Months Supply of Inventory	2.7	2.0	-25.9%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.