

Monticello

+ 45.5%

- 14.3%

- 0.7%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

November

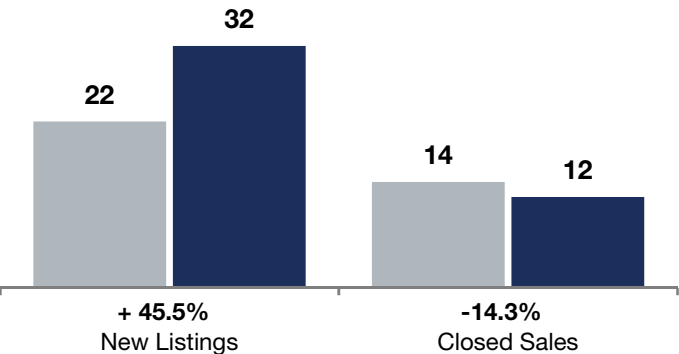
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	22	32	+ 45.5%	307	318	+ 3.6%
Closed Sales	14	12	-14.3%	197	188	-4.6%
Median Sales Price*	\$340,000	\$337,635	-0.7%	\$340,000	\$338,500	-0.4%
Average Sales Price*	\$367,578	\$392,477	+ 6.8%	\$358,794	\$370,020	+ 3.1%
Price Per Square Foot*	\$174	\$182	+ 4.7%	\$191	\$188	-1.7%
Percent of Original List Price Received*	97.7%	98.7%	+ 1.0%	98.5%	98.5%	0.0%
Days on Market Until Sale	46	35	-23.9%	51	52	+ 2.0%
Inventory of Homes for Sale	47	55	+ 17.0%	--	--	--
Months Supply of Inventory	2.9	3.4	+ 17.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2024 ■ 2025



Rolling 12 Months

■ 2024 ■ 2025



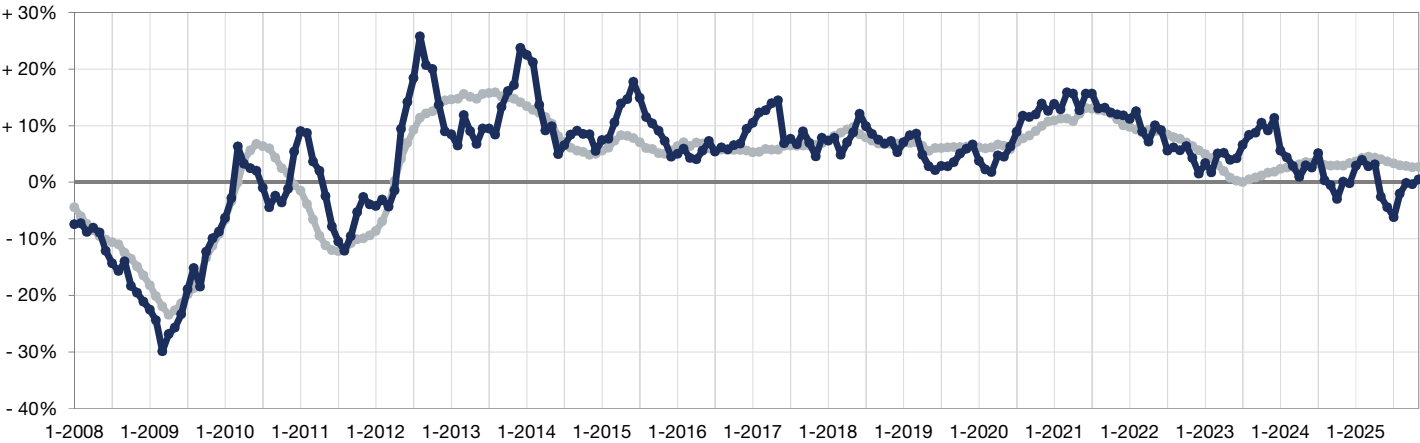
Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

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Monticello

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\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.