

Zimmerman

+ 15.0%

+ 38.5%

- 5.0%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

November

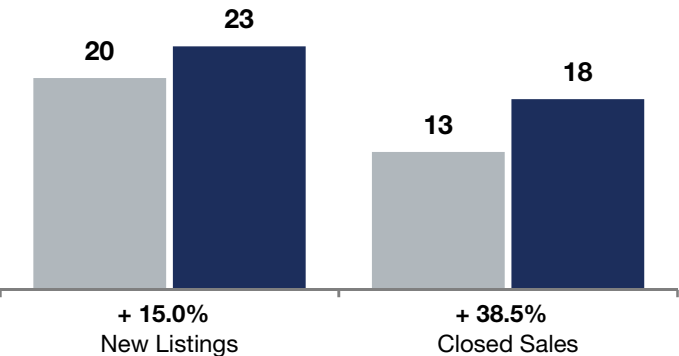
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	20	23	+ 15.0%	299	308	+ 3.0%
Closed Sales	13	18	+ 38.5%	175	203	+ 16.0%
Median Sales Price*	\$354,900	\$337,000	-5.0%	\$353,063	\$355,000	+ 0.5%
Average Sales Price*	\$386,662	\$381,322	-1.4%	\$389,912	\$391,116	+ 0.3%
Price Per Square Foot*	\$201	\$195	-2.6%	\$194	\$196	+ 1.1%
Percent of Original List Price Received*	97.2%	96.3%	-0.9%	99.2%	97.5%	-1.7%
Days on Market Until Sale	45	41	-8.9%	47	48	+ 2.1%
Inventory of Homes for Sale	51	62	+ 21.6%	--	--	--
Months Supply of Inventory	3.3	3.9	+ 18.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

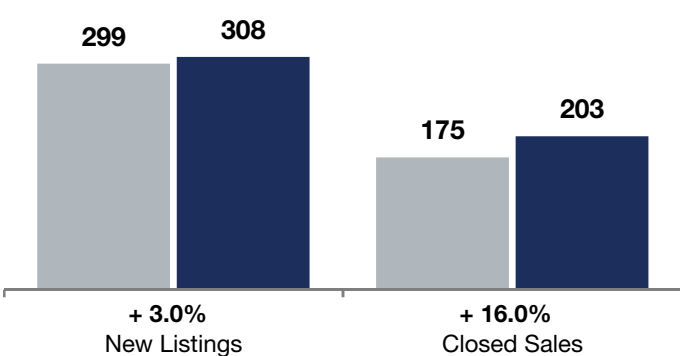
November

■ 2024 ■ 2025



Rolling 12 Months

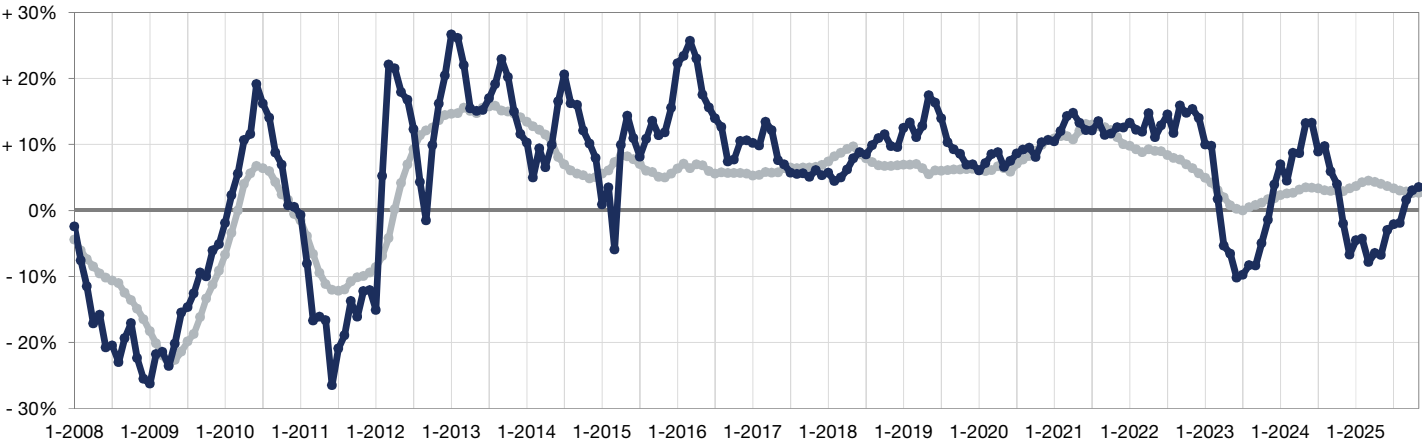
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Zimmerman



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.