

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



- 15.4%

+ 16.7%

- 6.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Brainerd MSA

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	65	55	-15.4%	2,321	2,520	+ 8.6%
Closed Sales	90	105	+ 16.7%	1,641	1,685	+ 2.7%
Median Sales Price*	\$372,500	\$350,000	-6.0%	\$350,000	\$369,900	+ 5.7%
Average Sales Price*	\$455,411	\$465,159	+ 2.1%	\$467,609	\$494,122	+ 5.7%
Price Per Square Foot*	\$256	\$229	-10.6%	\$250	\$264	+ 5.5%
Percent of Original List Price Received*	96.1%	95.0%	-1.1%	96.8%	96.3%	-0.5%
Days on Market Until Sale	73	72	-1.4%	59	70	+ 18.6%
Inventory of Homes for Sale	486	433	-10.9%	--	--	--
Months Supply of Inventory	3.6	3.1	-13.9%	--	--	--

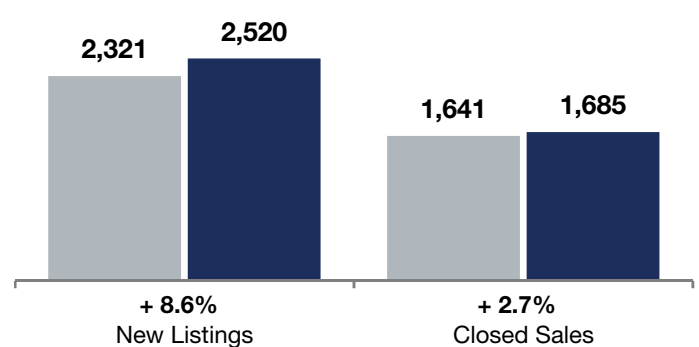
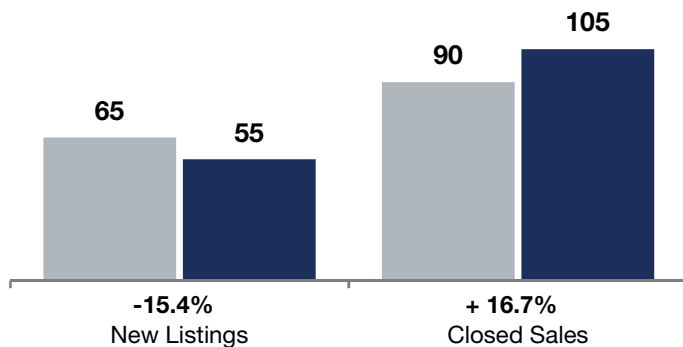
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

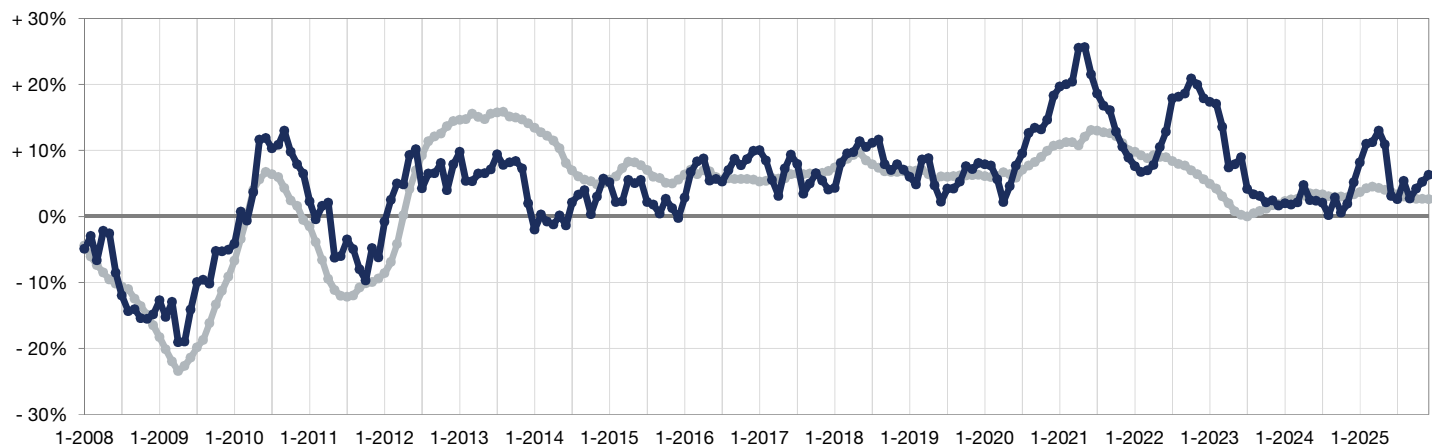
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Brainerd MSA



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.