

# Local Market Update – December 2025

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**+ 900.0%**

**- 66.7%**

**- 11.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

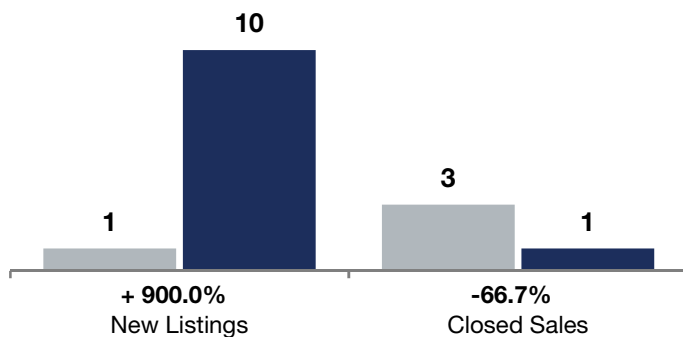
### Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	1	10	+ 900.0%	74	70	-5.4%
Closed Sales	3	1	-66.7%	45	36	-20.0%
Median Sales Price*	\$419,333	<b>\$370,000</b>	-11.8%	\$401,725	<b>\$403,133</b>	+ 0.4%
Average Sales Price*	\$426,397	<b>\$370,000</b>	-13.2%	\$407,594	<b>\$404,463</b>	-0.8%
Price Per Square Foot*	\$247	<b>\$194</b>	-21.6%	\$226	<b>\$221</b>	-2.2%
Percent of Original List Price Received*	102.3%	<b>101.4%</b>	-0.9%	100.1%	<b>99.0%</b>	-1.1%
Days on Market Until Sale	329	19	-94.2%	89	102	+ 14.6%
Inventory of Homes for Sale	22	17	-22.7%	--	--	--
Months Supply of Inventory	5.4	5.5	+ 1.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

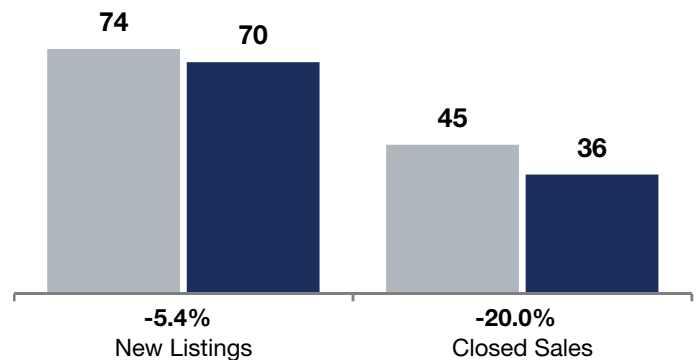
### December

■ 2024 ■ 2025



### Rolling 12 Months

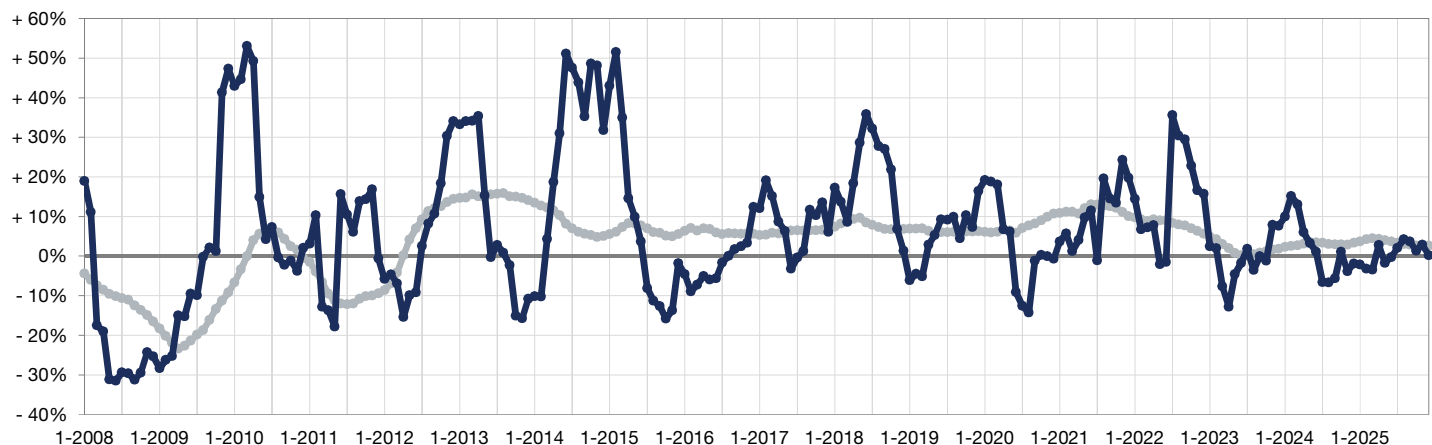
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Cologne



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.