

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



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+ 20.0% - 25.0% + 8.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	10	12	+ 20.0%	356	391	+ 9.8%
Closed Sales	24	18	-25.0%	302	311	+ 3.0%
Median Sales Price*	\$290,000	\$313,500	+ 8.1%	\$315,500	\$320,000	+ 1.4%
Average Sales Price*	\$293,354	\$317,800	+ 8.3%	\$322,657	\$322,887	+ 0.1%
Price Per Square Foot*	\$195	\$188	-3.6%	\$192	\$203	+ 5.7%
Percent of Original List Price Received*	97.1%	99.3%	+ 2.3%	100.3%	100.8%	+ 0.5%
Days on Market Until Sale	54	25	-53.7%	32	28	-12.5%
Inventory of Homes for Sale	27	35	+ 29.6%	--	--	--
Months Supply of Inventory	1.1	1.4	+ 27.3%	--	--	--

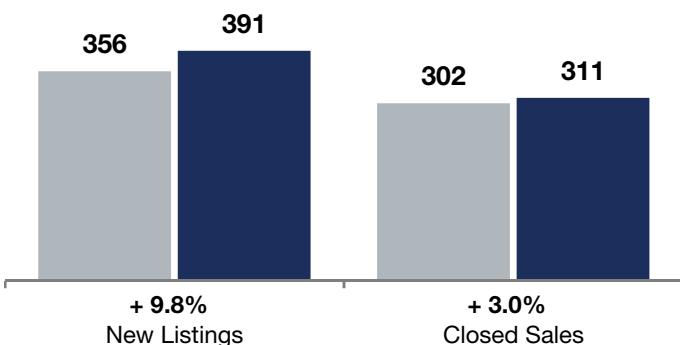
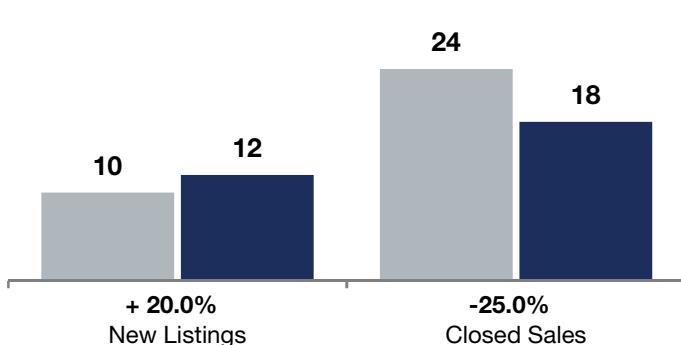
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Crystal



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.