

# Local Market Update – December 2025

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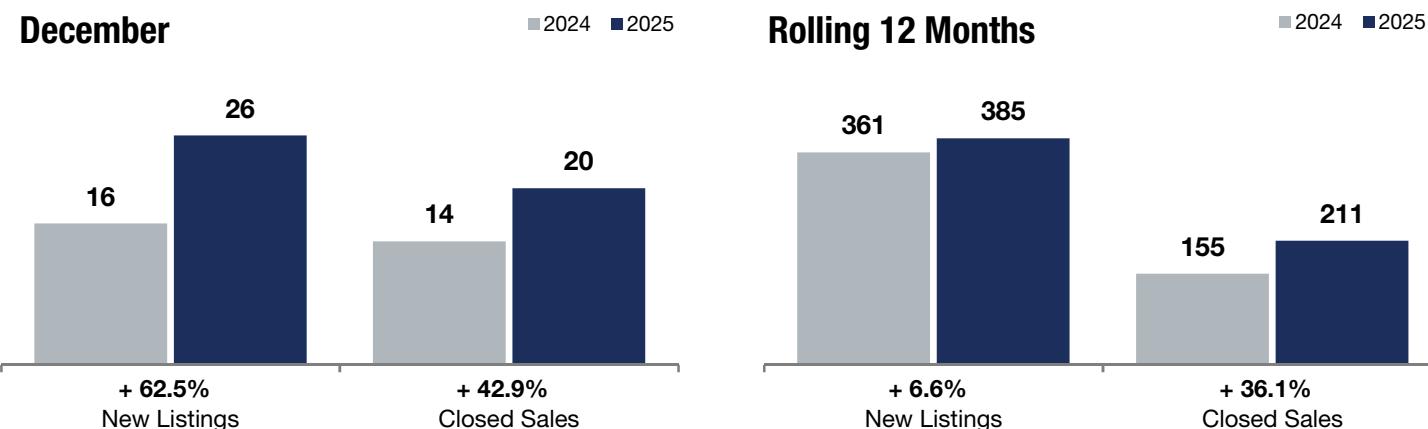


## Delano

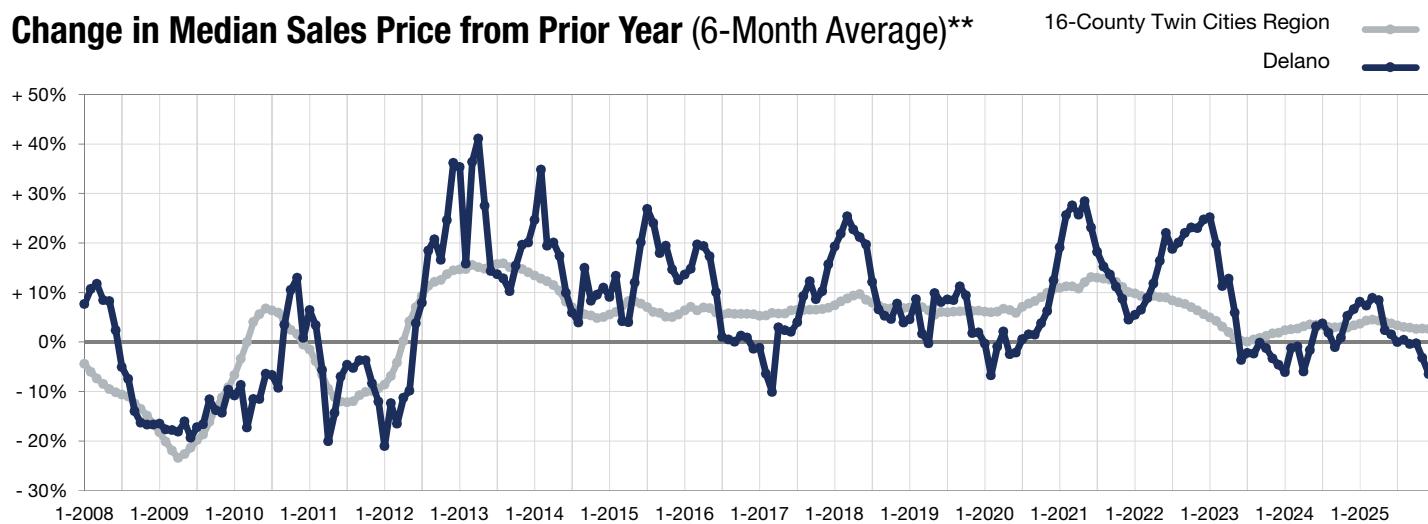
+ 62.5%      + 42.9%      - 13.1%

	Change in New Listings			Change in Closed Sales			Change in Median Sales Price		
	2024	2025	+ / -	2024	2025	+ / -	2024	2025	+ / -
New Listings	16	26	+ 62.5%	361	385	+ 6.6%			
Closed Sales	14	20	+ 42.9%	155	211	+ 36.1%			
Median Sales Price*	\$497,600	\$432,500	-13.1%	\$448,000	\$445,000	-0.7%			
Average Sales Price*	\$684,535	\$523,640	-23.5%	\$490,874	\$488,095	-0.6%			
Price Per Square Foot*	\$233	\$207	-11.4%	\$201	\$199	-1.1%			
Percent of Original List Price Received*	94.4%	93.3%	-1.2%	97.3%	97.3%	0.0%			
Days on Market Until Sale	87	83	-4.6%	59	69	+ 16.9%			
Inventory of Homes for Sale	51	50	-2.0%	--	--	--			
Months Supply of Inventory	4.1	2.7	-34.1%	--	--	--			

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.  
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.