

Folwell

+ 333.3% - 76.9% - 23.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

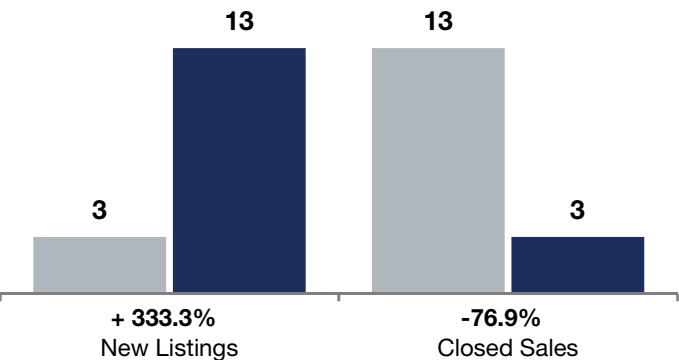
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	3	13	+ 333.3%	134	122	-9.0%
Closed Sales	13	3	-76.9%	121	80	-33.9%
Median Sales Price*	\$235,000	\$179,900	-23.4%	\$190,000	\$215,000	+ 13.2%
Average Sales Price*	\$228,338	\$202,967	-11.1%	\$193,957	\$207,800	+ 7.1%
Price Per Square Foot*	\$159	\$175	+ 10.3%	\$152	\$167	+ 10.4%
Percent of Original List Price Received*	98.7%	101.4%	+ 2.7%	96.9%	99.8%	+ 3.0%
Days on Market Until Sale	39	70	+ 79.5%	55	44	-20.0%
Inventory of Homes for Sale	10	24	+ 140.0%	--	--	--
Months Supply of Inventory	1.0	3.8	+ 280.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

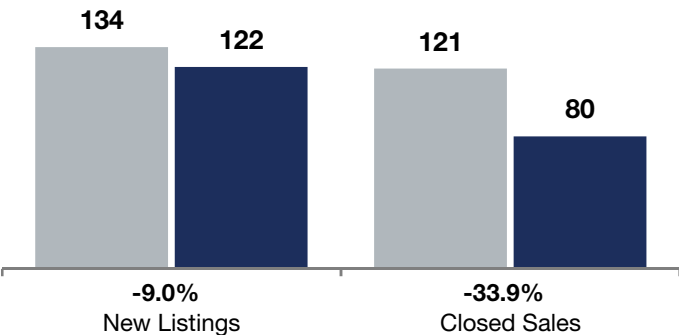
December

■ 2024 ■ 2025



Rolling 12 Months

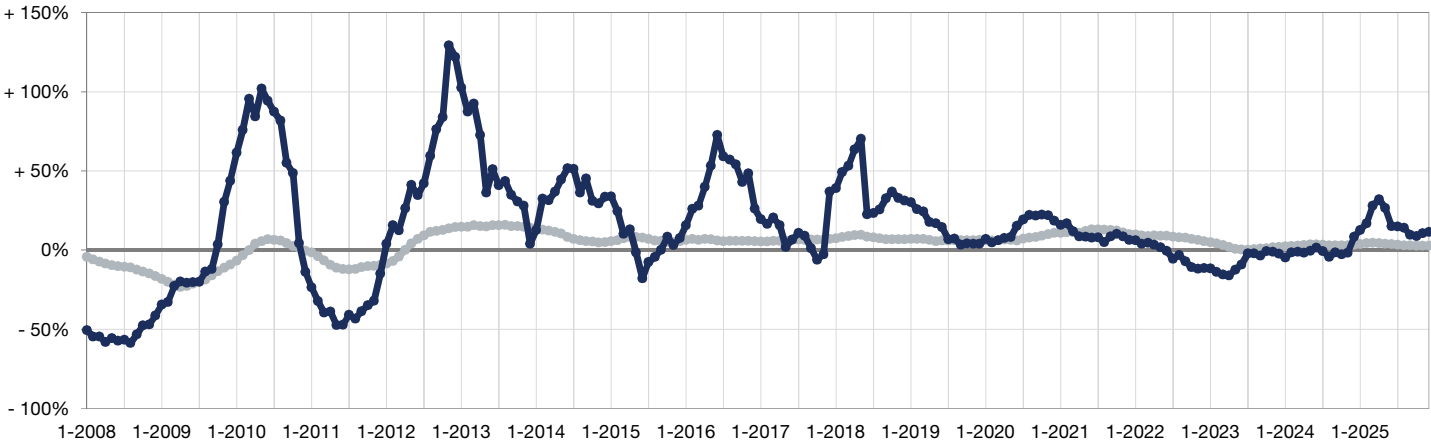
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Folwell



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.