

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Hale

- 83.3%

- 25.0%

- 34.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

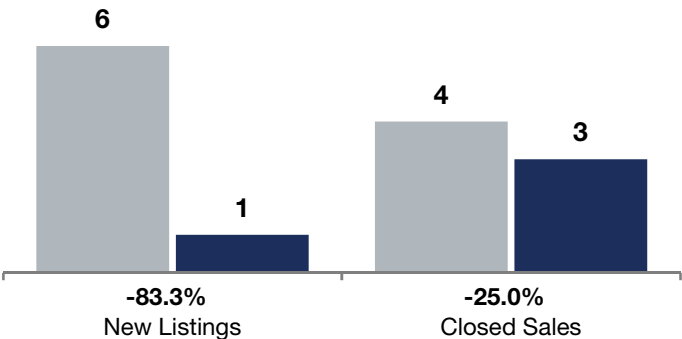
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	6	1	-83.3%	60	55	-8.3%
Closed Sales	4	3	-25.0%	49	56	+ 14.3%
Median Sales Price*	\$532,500	\$350,000	-34.3%	\$470,000	\$505,050	+ 7.5%
Average Sales Price*	\$532,250	\$365,000	-31.4%	\$500,136	\$534,826	+ 6.9%
Price Per Square Foot*	\$264	\$283	+ 7.4%	\$265	\$285	+ 7.4%
Percent of Original List Price Received*	96.7%	91.4%	-5.5%	98.7%	102.6%	+ 4.0%
Days on Market Until Sale	48	71	+ 47.9%	35	23	-34.3%
Inventory of Homes for Sale	2	1	-50.0%	--	--	--
Months Supply of Inventory	0.4	0.2	-50.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

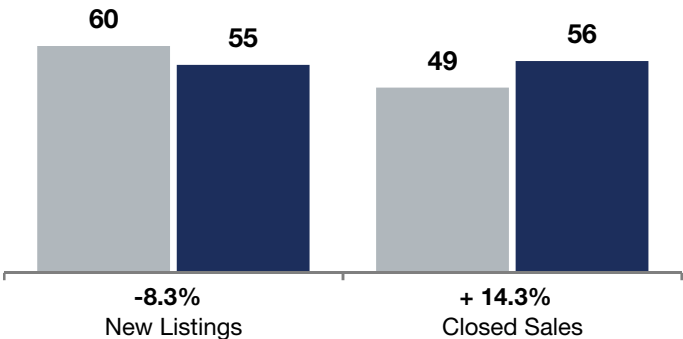
December

2024 2025



Rolling 12 Months

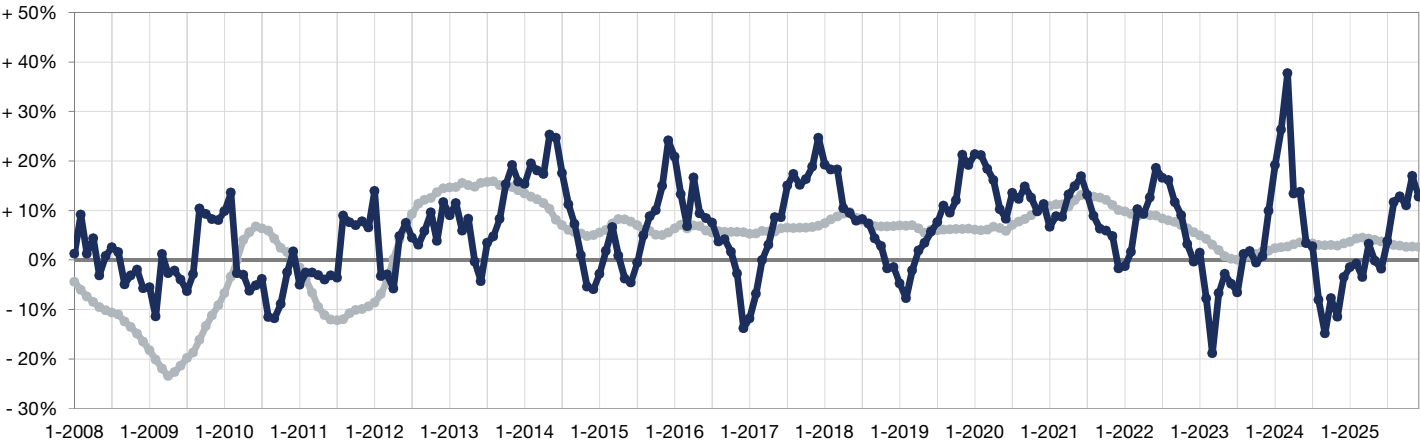
2024 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.