

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Hastings

- 18.8%

+ 25.9%

+ 8.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	16	13	-18.8%	398	381	-4.3%
Closed Sales	27	34	+ 25.9%	299	338	+ 13.0%
Median Sales Price*	\$330,000	\$357,500	+ 8.3%	\$339,900	\$340,000	+ 0.0%
Average Sales Price*	\$364,166	\$382,911	+ 5.1%	\$361,930	\$378,162	+ 4.5%
Price Per Square Foot*	\$179	\$185	+ 3.8%	\$187	\$191	+ 1.7%
Percent of Original List Price Received*	96.4%	98.3%	+ 2.0%	98.8%	98.5%	-0.3%
Days on Market Until Sale	45	47	+ 4.4%	39	43	+ 10.3%
Inventory of Homes for Sale	42	30	-28.6%	--	--	--
Months Supply of Inventory	1.7	1.1	-35.3%	--	--	--

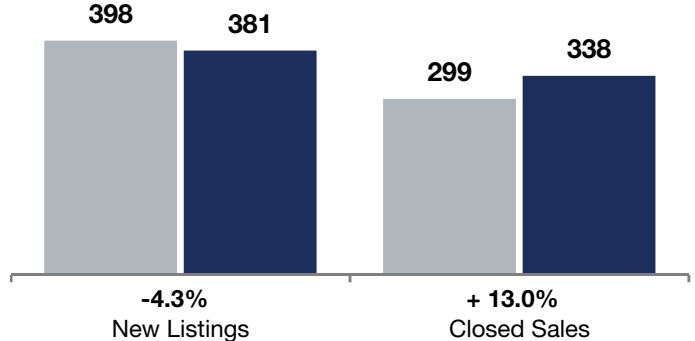
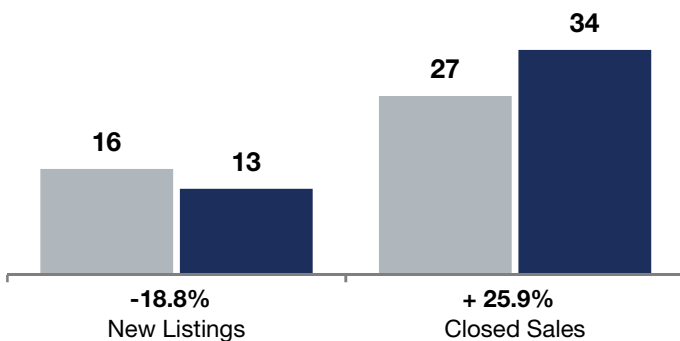
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

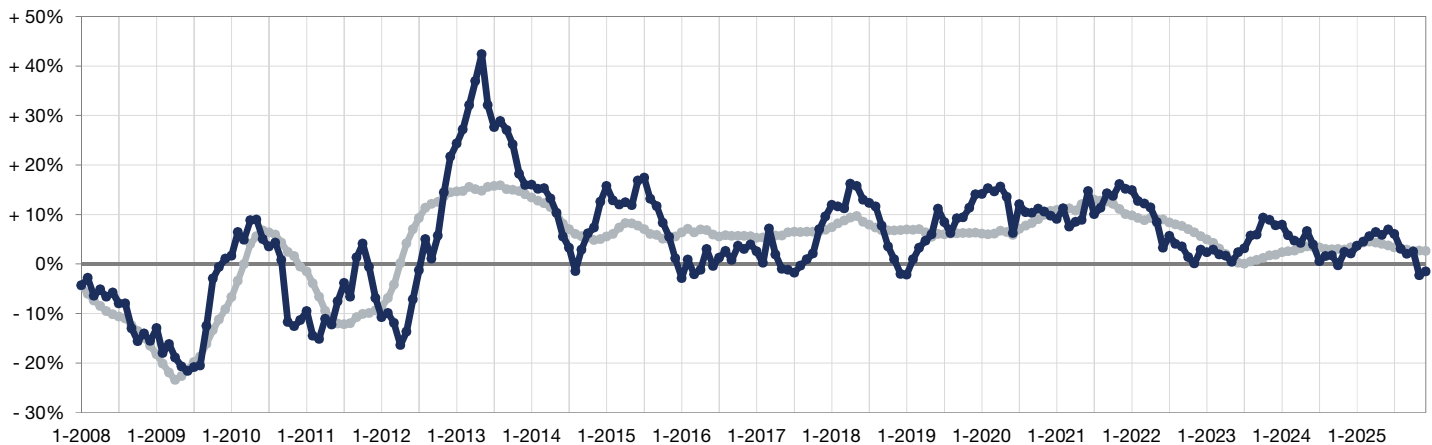
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hastings



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.