

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



- 18.8% **+ 25.9%** **+ 8.3%**

Hastings

| | December | | | Rolling 12 Months | | |
|--|-----------|-----------|---------|-------------------|-----------|---------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| New Listings | 16 | 13 | -18.8% | 398 | 381 | -4.3% |
| Closed Sales | 27 | 34 | + 25.9% | 299 | 338 | + 13.0% |
| Median Sales Price* | \$330,000 | \$357,500 | + 8.3% | \$339,900 | \$340,000 | + 0.0% |
| Average Sales Price* | \$364,166 | \$382,911 | + 5.1% | \$361,930 | \$378,162 | + 4.5% |
| Price Per Square Foot* | \$179 | \$185 | + 3.8% | \$187 | \$191 | + 1.7% |
| Percent of Original List Price Received* | 96.4% | 98.3% | + 2.0% | 98.8% | 98.5% | -0.3% |
| Days on Market Until Sale | 45 | 47 | + 4.4% | 39 | 43 | + 10.3% |
| Inventory of Homes for Sale | 42 | 30 | -28.6% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.1 | -35.3% | -- | -- | -- |

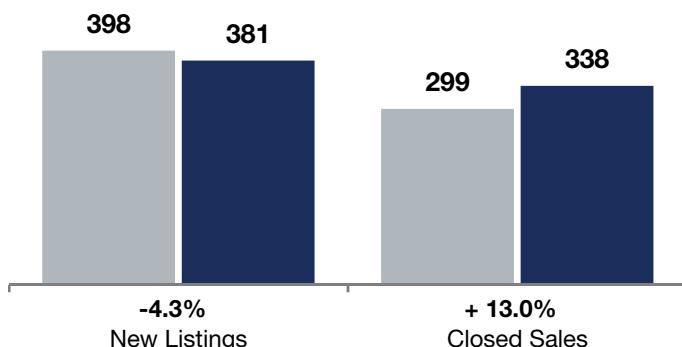
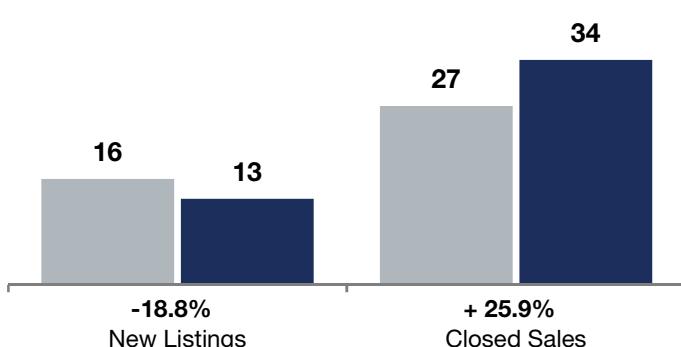
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

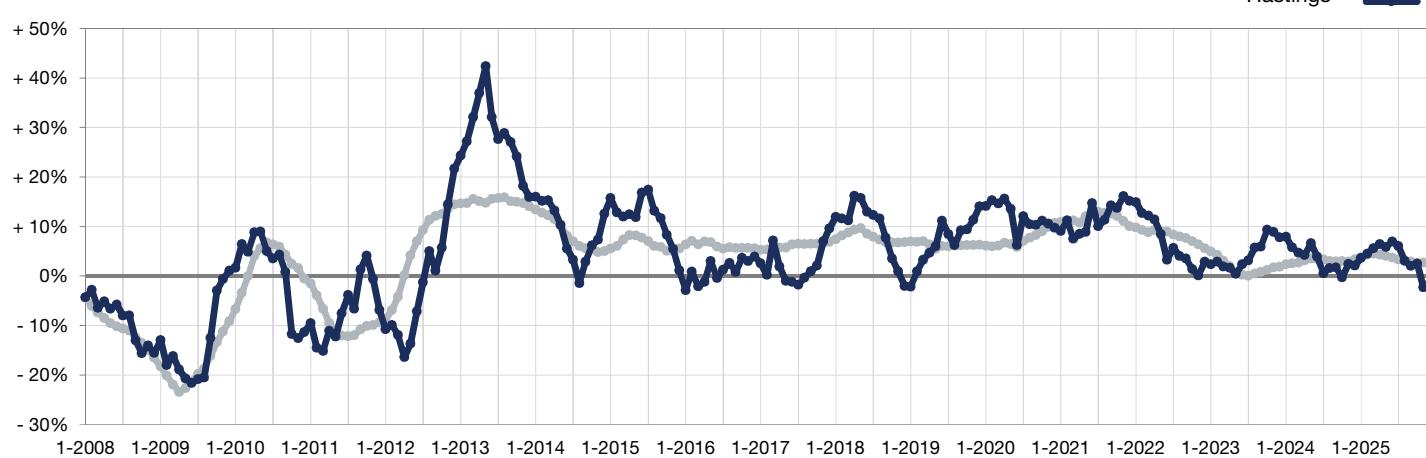
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hastings



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.