

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Hawthorne

- 50.0%

Change in
New Listings

- 83.3%

Change in
Closed Sales

+ 1.9%

Change in
Median Sales Price

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	2	1	-50.0%	71	45	-36.6%
Closed Sales	6	1	-83.3%	63	36	-42.9%
Median Sales Price*	\$216,000	\$220,000	+ 1.9%	\$240,000	\$250,000	+ 4.2%
Average Sales Price*	\$220,483	\$220,000	-0.2%	\$244,395	\$260,117	+ 6.4%
Price Per Square Foot*	\$140	\$176	+ 26.2%	\$140	\$154	+ 10.4%
Percent of Original List Price Received*	102.3%	98.9%	-3.3%	98.2%	99.6%	+ 1.4%
Days on Market Until Sale	48	192	+ 300.0%	70	94	+ 34.3%
Inventory of Homes for Sale	9	5	-44.4%	--	--	--
Months Supply of Inventory	1.7	1.5	-11.8%	--	--	--

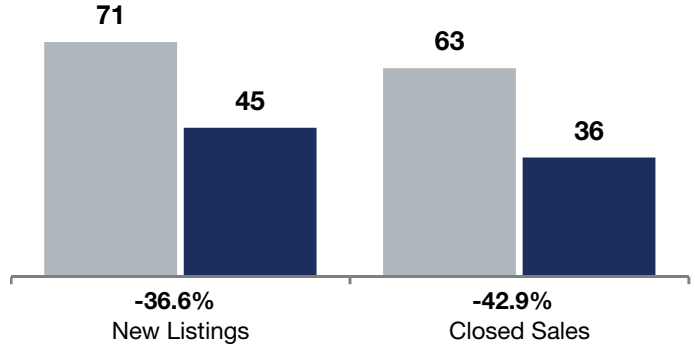
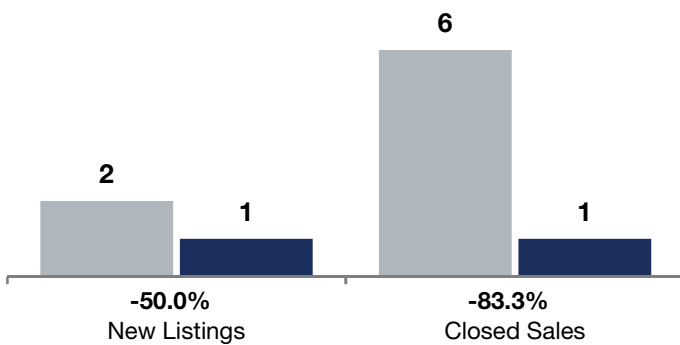
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hawthorne



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.