

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Hiawatha

+ 300.0%

- 50.0%

+ 2.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	1	4	+ 300.0%	89	74	-16.9%
Closed Sales	6	3	-50.0%	72	63	-12.5%
Median Sales Price*	\$390,000	\$399,500	+ 2.4%	\$325,000	\$412,500	+ 26.9%
Average Sales Price*	\$433,000	\$429,833	-0.7%	\$401,433	\$430,686	+ 7.3%
Price Per Square Foot*	\$225	\$301	+ 33.8%	\$252	\$271	+ 7.5%
Percent of Original List Price Received*	95.0%	102.4%	+ 7.8%	101.1%	101.9%	+ 0.8%
Days on Market Until Sale	40	20	-50.0%	28	33	+ 17.9%
Inventory of Homes for Sale	6	5	-16.7%	--	--	--
Months Supply of Inventory	1.0	0.9	-10.0%	--	--	--

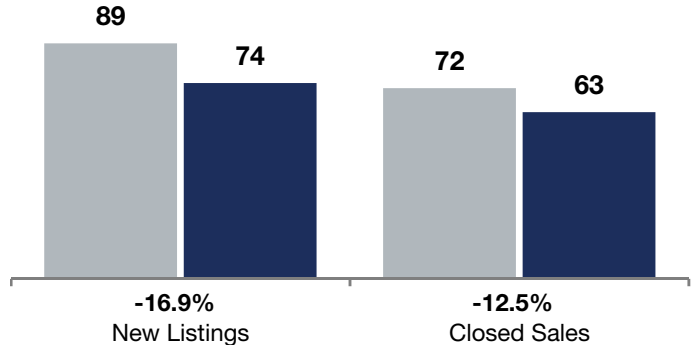
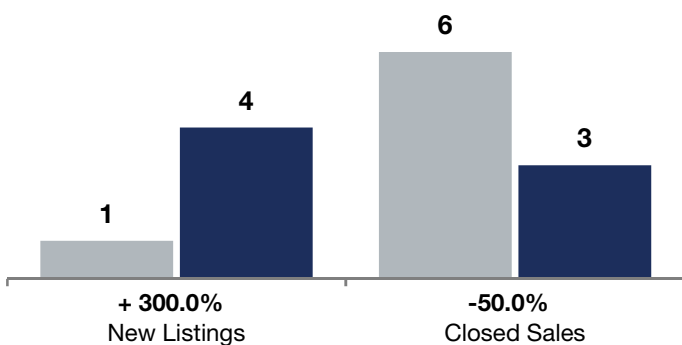
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

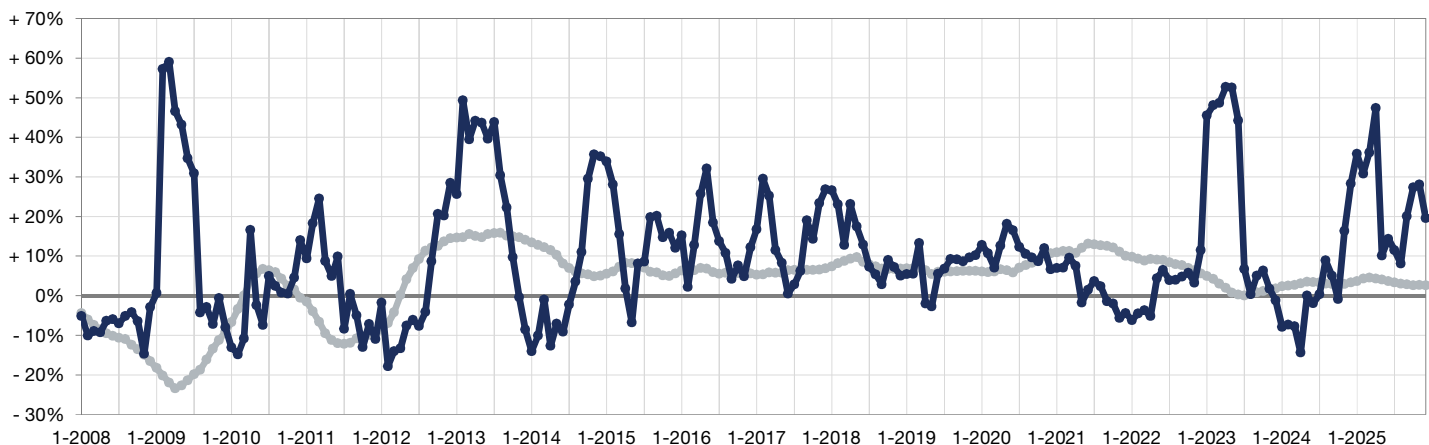
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hiawatha



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.