

# Local Market Update – December 2025

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## Mahtomedi

**+ 66.7%**

**+ 125.0%**

**- 5.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

### Rolling 12 Months

|  | 2024      | 2025             | + / -    | 2024      | 2025             | + / -   |
|--|-----------|------------------|----------|-----------|------------------|---------|
| New Listings                             | 3         | 5                | + 66.7%  | 126       | 146              | + 15.9% |
| Closed Sales                             | 4         | 9                | + 125.0% | 91        | 111              | + 22.0% |
| Median Sales Price*                      | \$432,500 | <b>\$410,000</b> | -5.2%    | \$490,000 | <b>\$469,900</b> | -4.1%   |
| Average Sales Price*                     | \$438,750 | <b>\$451,000</b> | + 2.8%   | \$604,848 | <b>\$567,636</b> | -6.2%   |
| Price Per Square Foot*                   | \$173     | <b>\$224</b>     | + 29.3%  | \$218     | <b>\$235</b>     | + 8.0%  |
| Percent of Original List Price Received* | 87.8%     | <b>95.9%</b>     | + 9.2%   | 98.8%     | <b>98.4%</b>     | -0.4%   |
| Days on Market Until Sale                | 98        | <b>39</b>        | -60.2%   | 41        | <b>46</b>        | + 12.2% |
| Inventory of Homes for Sale              | 12        | <b>13</b>        | + 8.3%   | --        | --               | --      |
| Months Supply of Inventory               | 1.5       | <b>1.4</b>       | -6.7%    | --        | --               | --      |

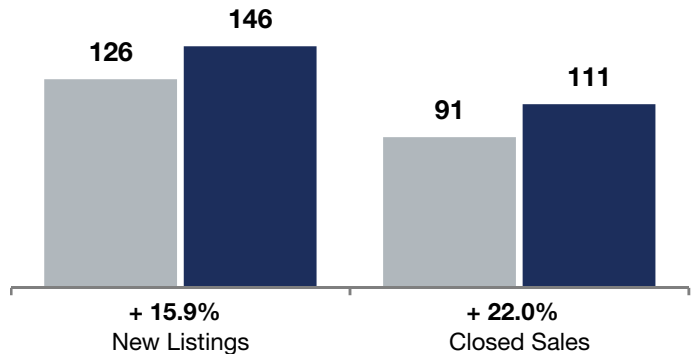
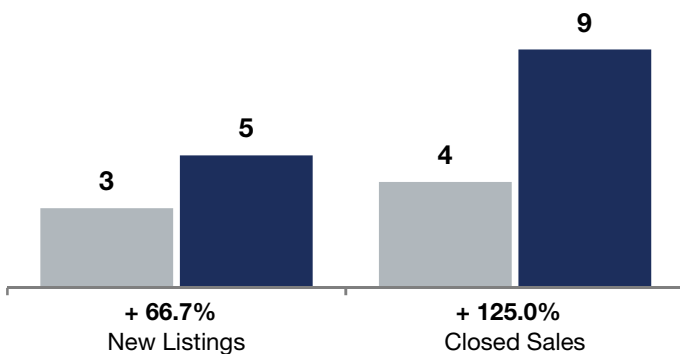
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2024 ■ 2025

### Rolling 12 Months

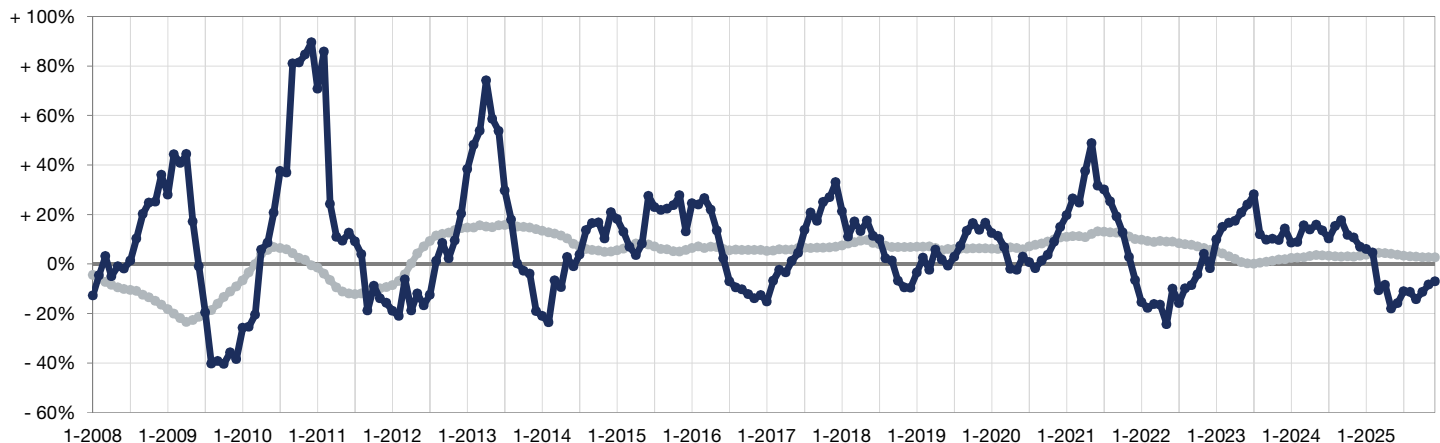
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

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\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.