

# Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



## Monticello

**+ 125.0%**

**+ 90.0%**

**- 5.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

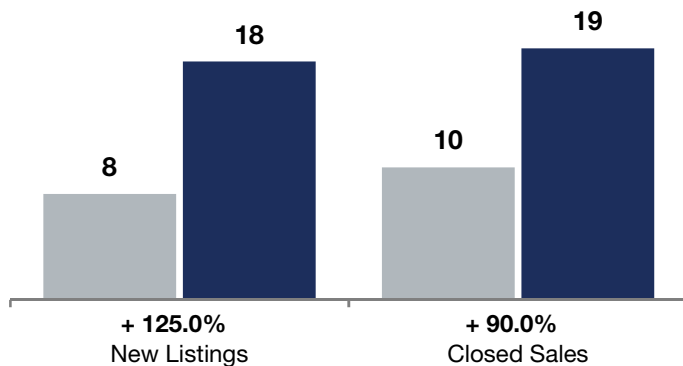
### Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	8	18	+ 125.0%	301	328	+ 9.0%
Closed Sales	10	19	+ 90.0%	195	197	+ 1.0%
Median Sales Price*	\$342,500	<b>\$324,500</b>	-5.3%	\$345,000	<b>\$335,000</b>	-2.9%
Average Sales Price*	\$341,890	<b>\$371,526</b>	+ 8.7%	\$360,250	<b>\$371,085</b>	+ 3.0%
Price Per Square Foot*	\$198	<b>\$180</b>	-8.7%	\$193	<b>\$186</b>	-3.3%
Percent of Original List Price Received*	98.9%	<b>96.2%</b>	-2.7%	98.5%	<b>98.1%</b>	-0.4%
Days on Market Until Sale	51	76	+ 49.0%	50	55	+ 10.0%
Inventory of Homes for Sale	38	44	+ 15.8%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

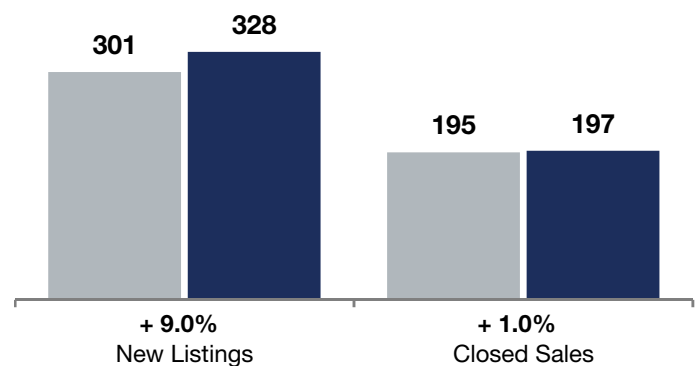
### December

■ 2024 ■ 2025



### Rolling 12 Months

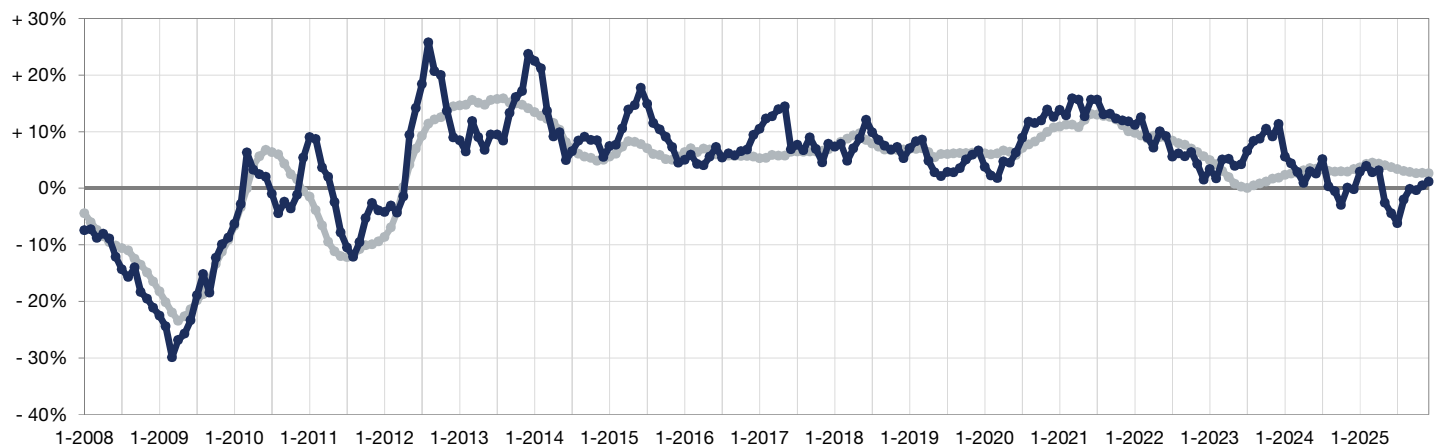
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Monticello



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.