

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Northfield

+ 18.2%

+ 71.4%

- 8.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	11	13	+ 18.2%	246	321	+ 30.5%
Closed Sales	14	24	+ 71.4%	202	238	+ 17.8%
Median Sales Price*	\$379,950	\$347,000	-8.7%	\$365,000	\$366,500	+ 0.4%
Average Sales Price*	\$506,163	\$362,217	-28.4%	\$399,780	\$395,070	-1.2%
Price Per Square Foot*	\$190	\$191	+ 0.9%	\$187	\$190	+ 1.8%
Percent of Original List Price Received*	96.1%	96.3%	+ 0.2%	98.1%	98.0%	-0.1%
Days on Market Until Sale	59	47	-20.3%	44	41	-6.8%
Inventory of Homes for Sale	41	58	+ 41.5%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

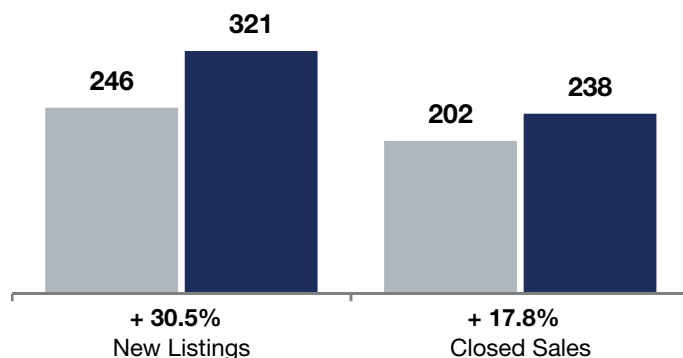
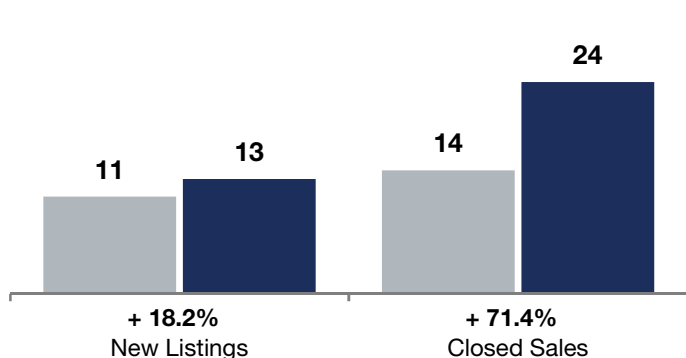
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

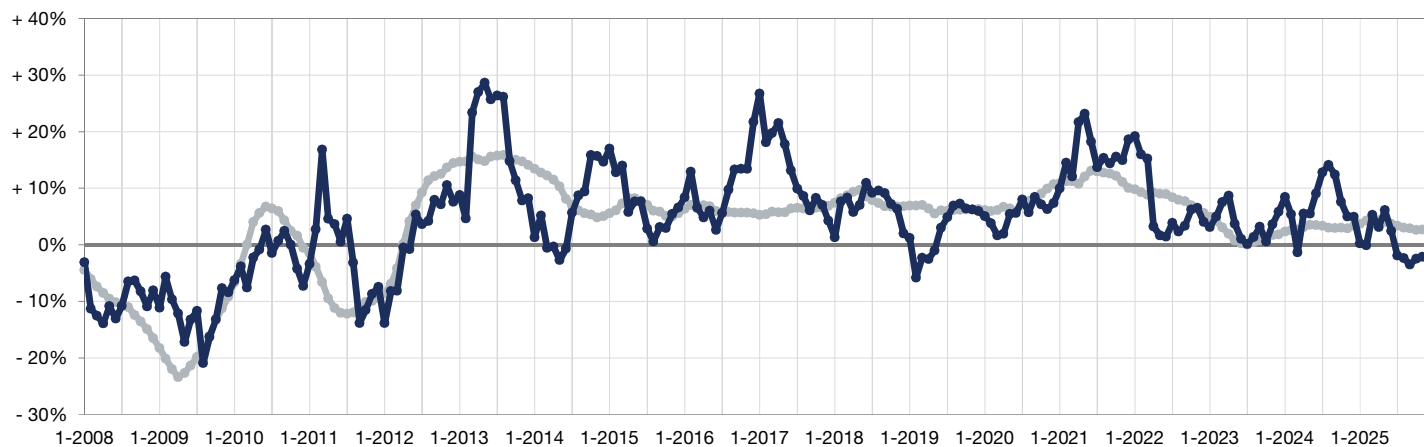
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Northfield



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.