

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Otsego

+ 5.9%

Change in
New Listings

+ 42.9%

Change in
Closed Sales

+ 18.5%

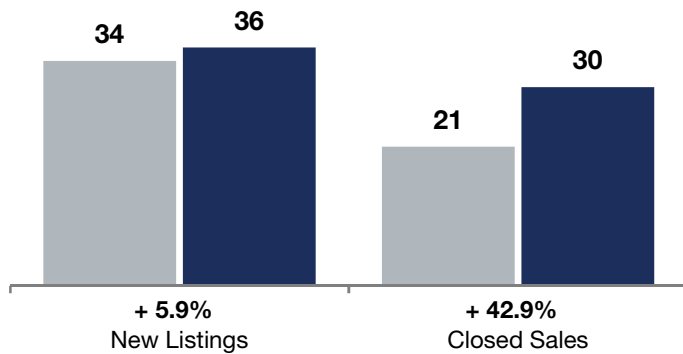
Change in
Median Sales Price

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	34	36	+ 5.9%	716	877	+ 22.5%
Closed Sales	21	30	+ 42.9%	390	399	+ 2.3%
Median Sales Price*	\$379,900	\$449,995	+ 18.5%	\$408,255	\$442,000	+ 8.3%
Average Sales Price*	\$373,388	\$433,018	+ 16.0%	\$413,022	\$441,910	+ 7.0%
Price Per Square Foot*	\$190	\$183	-3.9%	\$191	\$191	-0.2%
Percent of Original List Price Received*	96.2%	96.1%	-0.1%	97.8%	98.0%	+ 0.2%
Days on Market Until Sale	48	57	+ 18.8%	49	48	-2.0%
Inventory of Homes for Sale	89	79	-11.2%	--	--	--
Months Supply of Inventory	2.8	2.4	-14.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

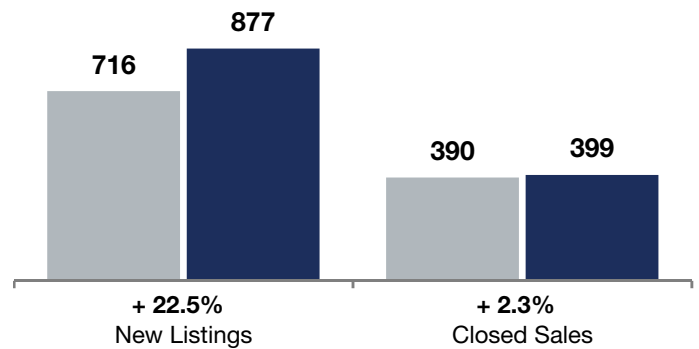
December

■ 2024 ■ 2025



Rolling 12 Months

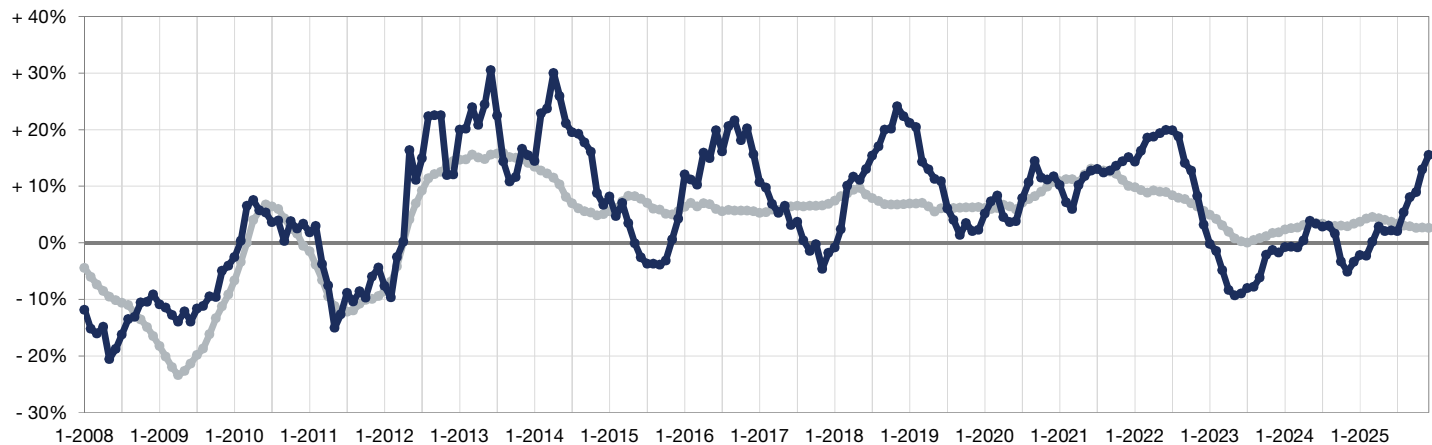
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Otsego



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.