

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



River Falls

- 29.4%

Change in
New Listings

- 34.8%

Change in
Closed Sales

+ 5.0%

Change in
Median Sales Price

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	17	12	-29.4%	304	288	-5.3%
Closed Sales	23	15	-34.8%	225	240	+ 6.7%
Median Sales Price*	\$419,000	\$439,900	+ 5.0%	\$400,000	\$409,280	+ 2.3%
Average Sales Price*	\$395,415	\$442,582	+ 11.9%	\$410,172	\$444,084	+ 8.3%
Price Per Square Foot*	\$217	\$205	-5.4%	\$209	\$216	+ 3.5%
Percent of Original List Price Received*	97.8%	98.2%	+ 0.4%	98.6%	99.1%	+ 0.5%
Days on Market Until Sale	41	47	+ 14.6%	59	61	+ 3.4%
Inventory of Homes for Sale	46	48	+ 4.3%	--	--	--
Months Supply of Inventory	2.3	2.5	+ 8.7%	--	--	--

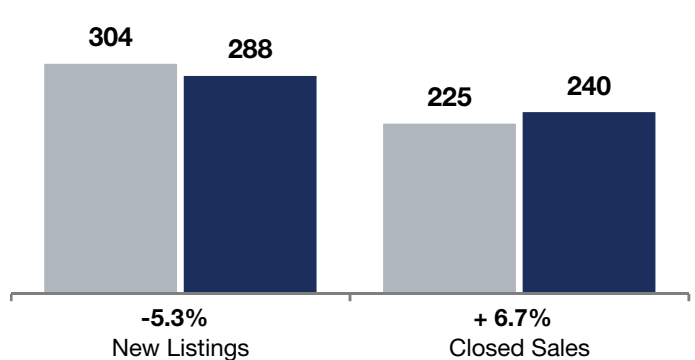
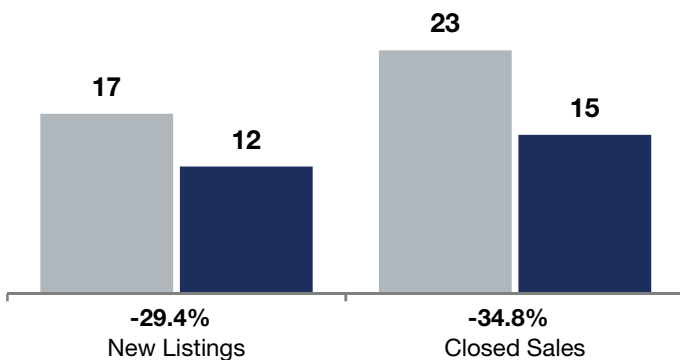
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

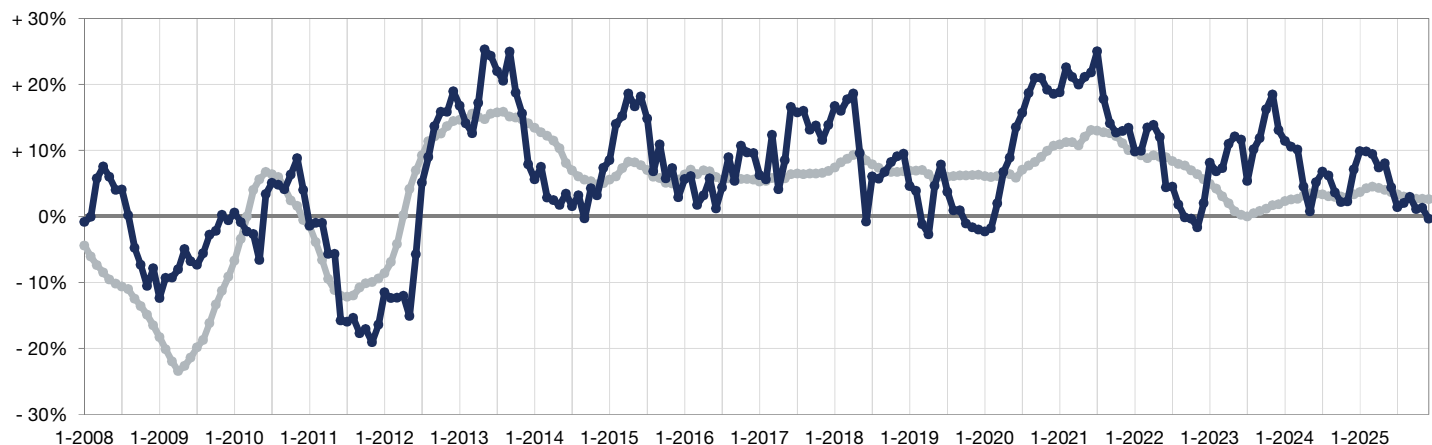
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

River Falls



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.