

+ 100.0% - 25.0% - 6.2%

Tonka Bay

Change in
New Listings Change in
Closed Sales Change in
Median Sales Price

December Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	1	2	+ 100.0%	21	34	+ 61.9%
Closed Sales	4	3	-25.0%	21	25	+ 19.0%
Median Sales Price*	\$2,185,000	\$2,050,000	-6.2%	\$1,900,000	\$1,250,000	-34.2%
Average Sales Price*	\$2,317,250	\$1,826,667	-21.2%	\$1,773,273	\$1,575,755	-11.1%
Price Per Square Foot*	\$592	\$811	+ 36.9%	\$476	\$572	+ 20.3%
Percent of Original List Price Received*	91.1%	92.9%	+ 2.0%	93.4%	95.0%	+ 1.7%
Days on Market Until Sale	55	38	-30.9%	71	26	-63.4%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	1.7	2.4	+ 41.2%	--	--	--

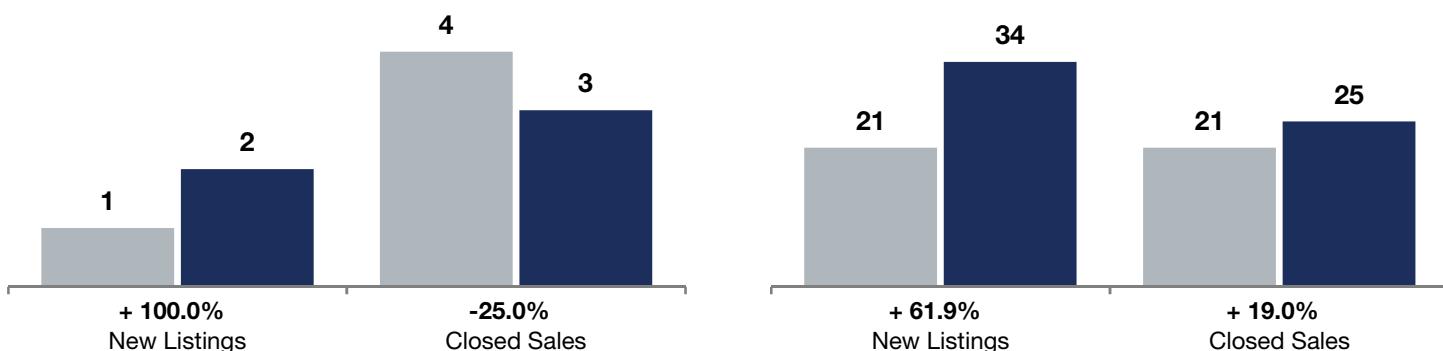
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Tonka Bay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.