

# Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



## Waconia

**+ 16.7%**

Change in  
New Listings

**+ 7.1%**

Change in  
Closed Sales

**- 18.5%**

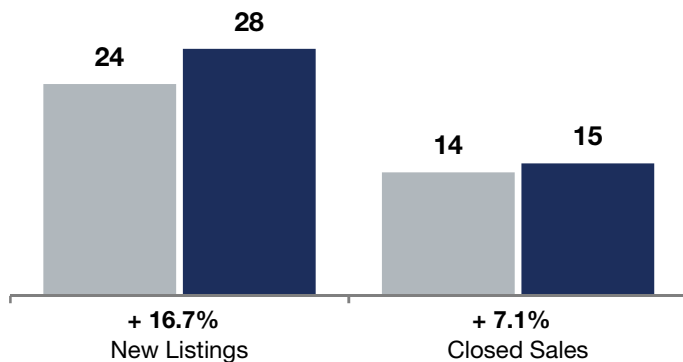
Change in  
Median Sales Price

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	24	28	+ 16.7%	445	500	+ 12.4%
Closed Sales	14	15	+ 7.1%	253	265	+ 4.7%
Median Sales Price*	\$472,468	<b>\$385,000</b>	-18.5%	\$464,990	<b>\$469,900</b>	+ 1.1%
Average Sales Price*	\$501,876	<b>\$462,175</b>	-7.9%	\$471,223	<b>\$505,914</b>	+ 7.4%
Price Per Square Foot*	\$212	<b>\$204</b>	-3.6%	\$207	<b>\$215</b>	+ 4.0%
Percent of Original List Price Received*	96.2%	<b>96.3%</b>	+ 0.1%	98.0%	<b>98.1%</b>	+ 0.1%
Days on Market Until Sale	67	28	-58.2%	39	43	+ 10.3%
Inventory of Homes for Sale	53	57	+ 7.5%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

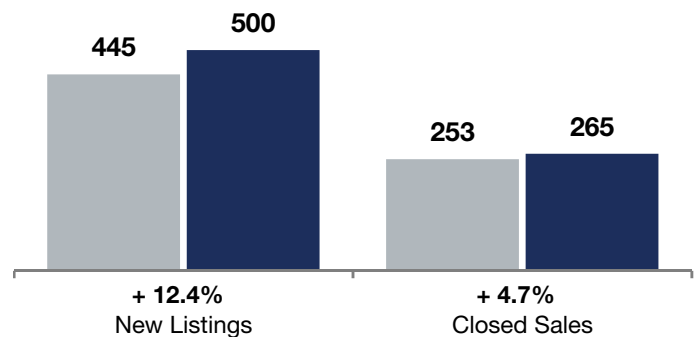
### December

■ 2024 ■ 2025



### Rolling 12 Months

■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Waconia



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.