

# Local Market Update – December 2025

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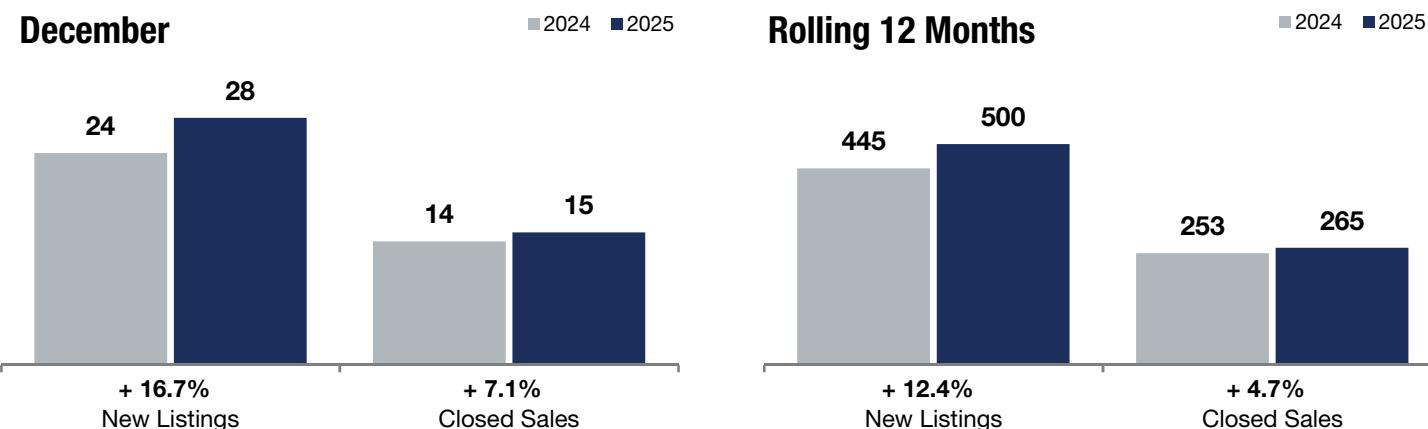


## Waconia

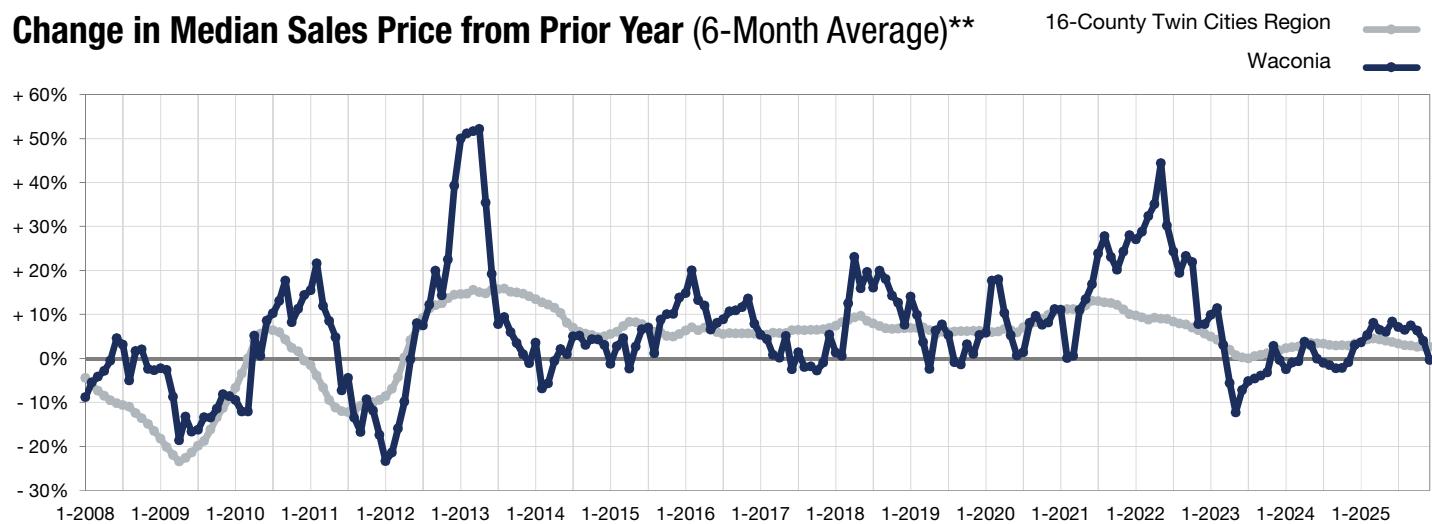
+ 16.7%      + 7.1%      - 18.5%

	Change in New Listings			Change in Closed Sales			Change in Median Sales Price		
	2024	2025	+ / -	2024	2025	+ / -	2024	2025	+ / -
New Listings	24	28	+ 16.7%	445	500	+ 12.4%			
Closed Sales	14	15	+ 7.1%	253	265	+ 4.7%			
Median Sales Price*	\$472,468	\$385,000	-18.5%	\$464,990	\$469,900	+ 1.1%			
Average Sales Price*	\$501,876	\$462,175	-7.9%	\$471,223	\$505,914	+ 7.4%			
Price Per Square Foot*	\$212	\$204	-3.6%	\$207	\$215	+ 4.0%			
Percent of Original List Price Received*	96.2%	96.3%	+ 0.1%	98.0%	98.1%	+ 0.1%			
Days on Market Until Sale	67	28	-58.2%	39	43	+ 10.3%			
Inventory of Homes for Sale	53	57	+ 7.5%	--	--	--			
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--			

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.  
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.