

# Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



+ 33.3% - 14.3% + 49.9%

## Wayzata

Change in  
New Listings Change in  
Closed Sales Change in  
Median Sales Price

### December Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	3	4	+ 33.3%	153	169	+ 10.5%
Closed Sales	7	6	-14.3%	80	86	+ 7.5%
Median Sales Price*	\$899,990	\$1,349,000	+ 49.9%	\$1,092,500	\$1,187,500	+ 8.7%
Average Sales Price*	\$995,927	\$1,389,900	+ 39.6%	\$1,399,653	\$1,539,587	+ 10.0%
Price Per Square Foot*	\$382	\$415	+ 8.7%	\$472	\$497	+ 5.2%
Percent of Original List Price Received*	97.1%	91.4%	-5.9%	96.6%	96.0%	-0.6%
Days on Market Until Sale	30	108	+ 260.0%	74	88	+ 18.9%
Inventory of Homes for Sale	40	29	-27.5%	--	--	--
Months Supply of Inventory	6.2	4.0	-35.5%	--	--	--

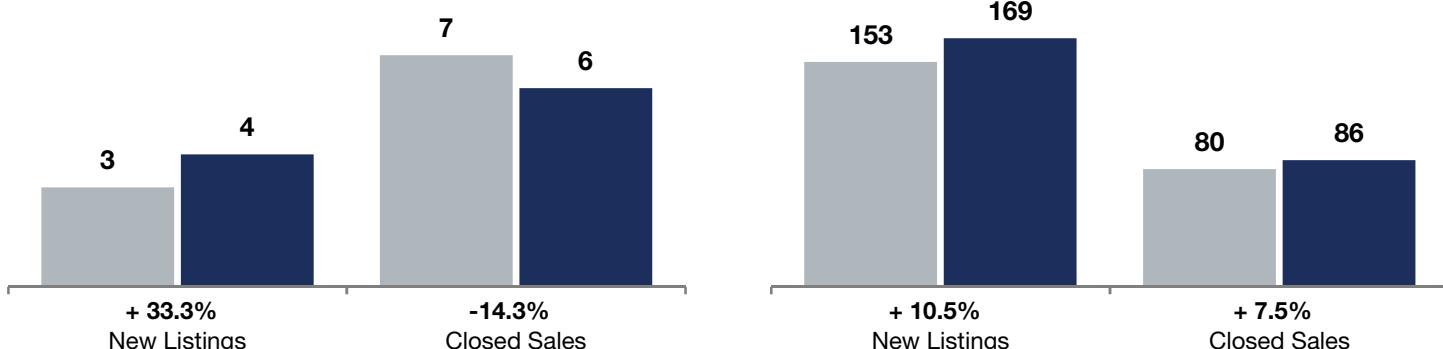
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2024 ■ 2025

### Rolling 12 Months

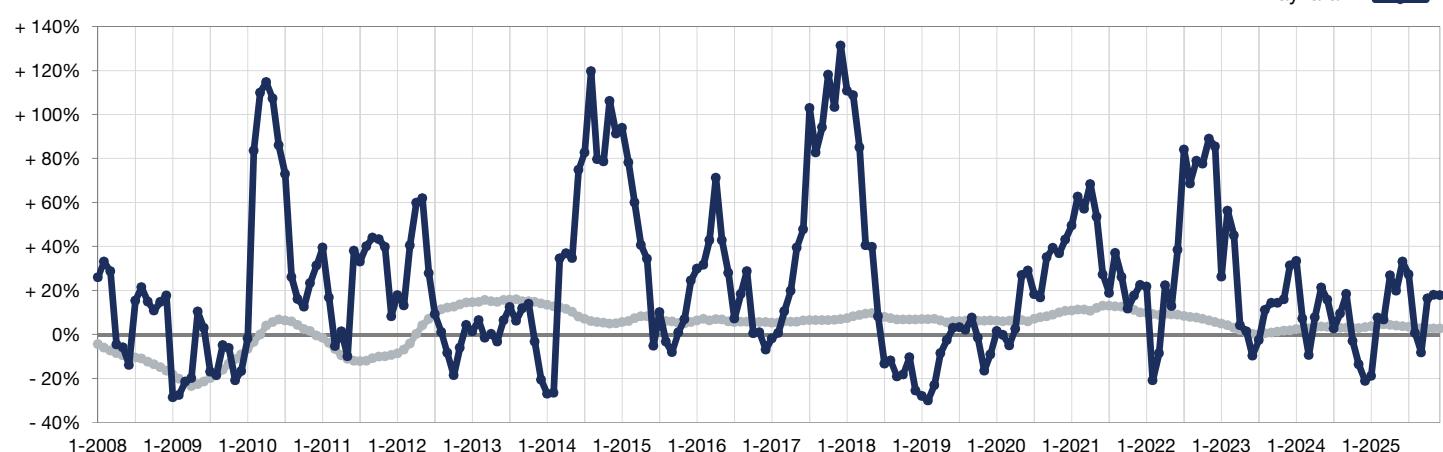
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Wayzata



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.  
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.