

# Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



**- 25.0%**

**+ 5.0%**

**- 6.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## White Bear Lake

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	16	12	-25.0%	367	392	+ 6.8%
Closed Sales	20	21	+ 5.0%	299	324	+ 8.4%
Median Sales Price*	\$354,725	<b>\$331,000</b>	-6.7%	\$350,000	<b>\$360,000</b>	+ 2.9%
Average Sales Price*	\$383,170	<b>\$333,086</b>	-13.1%	\$397,397	<b>\$407,677</b>	+ 2.6%
Price Per Square Foot*	\$200	<b>\$191</b>	-4.6%	\$216	<b>\$221</b>	+ 2.4%
Percent of Original List Price Received*	99.3%	<b>96.5%</b>	-2.8%	99.9%	<b>99.5%</b>	-0.4%
Days on Market Until Sale	46	45	-2.2%	31	35	+ 12.9%
Inventory of Homes for Sale	37	31	-16.2%	--	--	--
Months Supply of Inventory	1.4	1.2	-14.3%	--	--	--

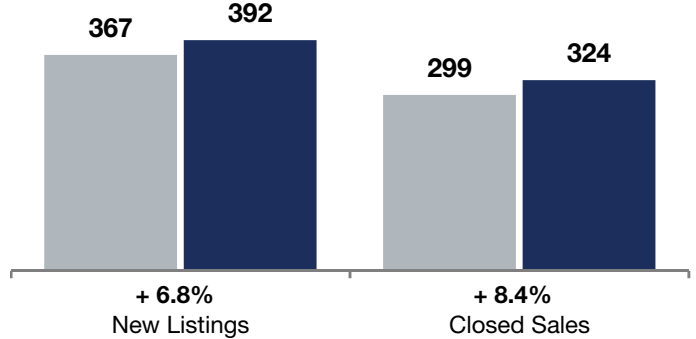
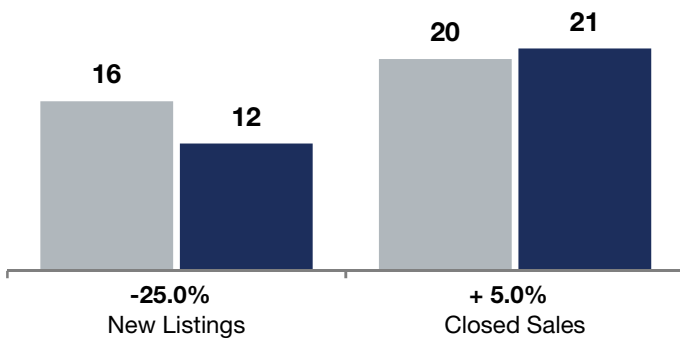
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2024 ■ 2025

### Rolling 12 Months

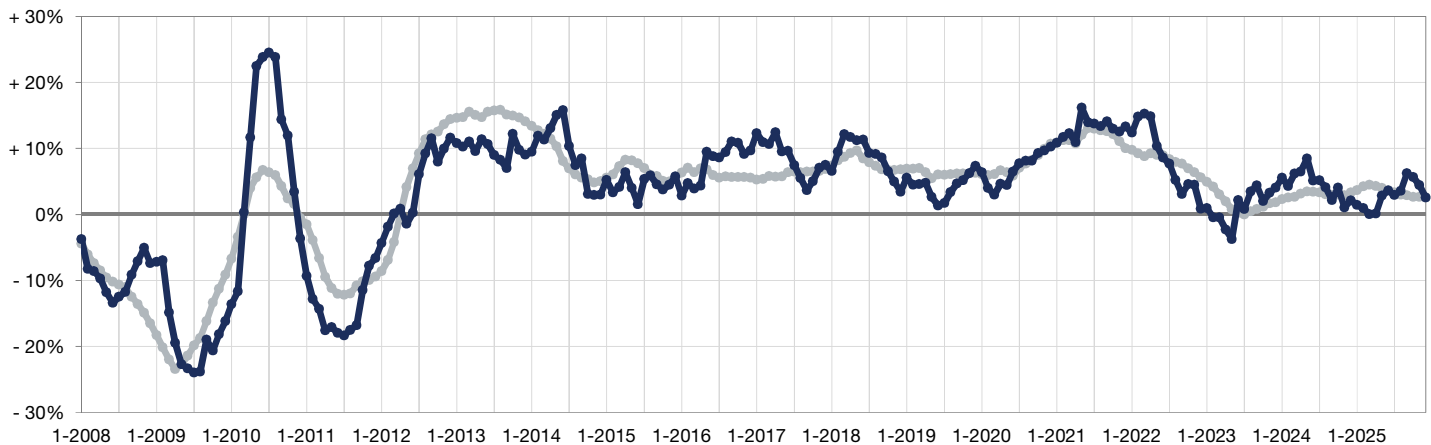
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

White Bear Lake



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.